

16-62  
UWCC App 10/18/16  
LSC App 10/18/16  
Senate App 11/1/16

# REQUEST FOR APPROVAL TO USE W-DESIGNATION

LSC # \_\_\_\_\_  
Action \_\_\_\_\_

## COVER SHEET: Request for Approval to Use W-Designation

### TYPE I. PROFESSOR COMMITMENT

Professor \_\_\_\_\_ Phone \_\_\_\_\_

Writing Workshop? (If not at IUP, where? when?) \_\_\_\_\_

Proposal for one W-course (see instructions below)

Agree to forward syllabi for subsequently offered W-courses?

### TYPE II. DEPARTMENT COURSE

Department Contact Person Dr. Mukesh Chaudhry Phone 7-5746

Course Number/Title Seminar in Finance (FIN 422)

Statement concerning departmental responsibility

Proposal for this W-course (see instructions below)

### TYPE III. SPECIFIC COURSE AND SPECIFIC PROFESSOR(S)

Professor(s) \_\_\_\_\_ Phone \_\_\_\_\_

Course Number/Title \_\_\_\_\_

Proposal for this W-course (see instructions below)

### SIGNATURES:

Professor(s) Mukesh Chaudhry

Department Chairperson Ibrahim Affey

College Dean Michael Camp

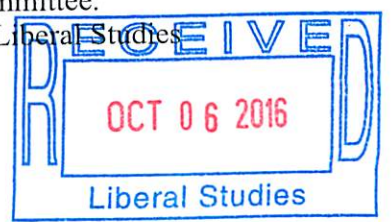
Director of Liberal Studies Edel Reilly

### COMPONENTS OF A PROPOSAL FOR A WRITING-INTENSIVE COURSE:

- I. "Writing Summary"--one or two pages explaining how writing is used in the course. First, explain any distinctive characteristics of the content or students which would help the Liberal Studies Committee understand your summary. Second, list and explain the types of writing activities; be especially careful to explain (1) what each writing activity is intended to accomplish as well as the (2) amount of writing, (3) frequency and number of assignments, and (4) whether there are opportunities for revision. If the activity is to be graded, indicate (5) evaluation standards and (6) percentage contribution to the student's final grade.
- II. Copy of the course syllabus.
- III. Two or three samples of assignment sheets, instructions, or criteria concerning writing that are given to students. Limit: 4 pages. (Single copies of longer items, if essential to the proposal, may be submitted to be passed among LSC members and returned to you.)

**Please number all pages.** Provide one copy to Liberal Studies Committee.  
**Before you submit:** Have you double-checked your proposal against "The Liberal Studies Committee's Most Frequently Asked Questions"?

UWCC Co-chair Gail Sedquist 10/18/16





## Statement of Commitment to Writing Intensive Course by the Department of Finance and Legal Studies.

The Department of Finance and Legal studies is committed to teaching the course FIN 422 (Seminar in Finance) as a Writing Intensive Course. The Department Chair will assign the course to a Finance Faculty who is qualified to teach the course as Writing Intensive. Each faculty assigned to teach the course should adhere to the following guidelines:

- 1) Writing assignments should enhance the written communication skills of each student;
- 2) Writing assignments should include writing reports on 25-30 cases; journal articles; summary of presentations; formal essays and a research project (Syllabus requires 10-page report). Also, there will be 4-6 presentations by Guest Speakers and a final report on their presentations.
- 3) Instructor provides students with instructions on the format and organization of a research report (Syllabus requires students to use a scientific approach with 8 stages to prepare the reports);
- 4) Assignments will be graded on writing quality, form, style and substance. Improvement of student learning is a clear objective (Syllabus indicates the weighting for cases at 40%, the research report for 15% of the total grade in the course);
- 5) Students will submit the reports for critical evaluation by the instructor who will provide feedback to the student.

## **Finance and Legal Studies Department Statement of Responsibility for All Writing-Intensive Course:**

The Department Chair shall provide a copy of this agreement to each faculty member assigned to teach a Writing-Intensive course. Each faculty member assigned to teaching a Program Writing Intensive Course agrees to the following criteria:

- Writing assignments are an integral part of the course, which promise to enhance student learning (not “exercises in writing for writing’s sake”).
- Writing assignments will include various forms of writing such as case studies, research articles and a research project.
- The improvement of student writing is a clear objective of the course.
- Students will be provided with written instructions that cover major criteria for the evaluation of the assignment(s).
- Students will receive guidance in conceiving, organizing, and presenting written material in ways appropriate to the field of finance.
- Students will produce at least 5000 words (15-20 typed pages) of writing will be critically evaluated.
- Each writing assignment will have specified length in terms of minimum number of pages required.
- Writing assignments include at least one major assignment (research) and several shorter different assignments (cases).
- Students will be required to submit drafts of at least one major writing assignment that will be returned with instructor comments/suggestions for improvement before the final copy of the assignment is due, so that students have an opportunity to revise their written work.
- Students will submit final copies of writing assignments for critical evaluation.
- Instructor evaluation of written work will comprise at least 55% of the course grade.

**INDIANA UNIVERSITY OF PENNSYLVANIA**  
**EBERLY COLLEGE OF BUSINESS and INFORMATION TECHNOLOGY DEPARTMENT OF FINANCE and**  
**LEGAL STUDIES**

**Fin 422-W01 Seminar in Finance- Spring 2016**

Professor: Dr. Mukesh Chaudhry  
Office: 322A Eberly College of Business and Information Technology  
Phone: (724) 357-5746  
Email: [chaudhryW@iup.edu](mailto:chaudhryW@iup.edu)  
Class Time: M 3:30 p.m. - 6:00 p.m. ECB 310  
Office Hours: T, TH 1:30 p.m. - 3:30 p.m. and W 11:00 a.m. - 12:00 .m.

Prerequisites: FIN 320, FIN 324, Seniors only

Course

Description: Primarily for the senior Finance major and covers topics in the areas of finance by using recent articles, cases, discussions, speakers, and a research project .

Course

Objectives: This senior level capstone course will focus on two main areas: first, case analysis and research project; second, is to help students improve their writing skills.

**A. CASE STUDY**

Case analysis deals with complex problems of financial management. The case method approach **provides an opportunity for you to develop fundamental techniques of analysis needed to resolve basic financial questions.**

The cases depict a wide variety of financial situations and represent different industries, time periods and phases of the life cycle of business firms. Therefore, **you will be exposed to different types of managerial problems.** You are asked to place yourself in the executive's position to analyze the problem, and finally to decide upon the appropriate course of action to be taken. Each of you should be prepared to adequately defend your analysis and decisions during classroom discussions.

Seminar in Finance presupposes an in-depth understanding of the theory of financial decision-making. Where this is lacking, you must expect to perform voluntary supplementary study in order to comprehend the various facets of the cases. You will find it helpful to refer to your standard finance texts for background information, which is not provided in the case materials. In addition, you are expected to read one good financial publication such as The Wall Street Journal, Barron's, or Financial Times on a regular basis.

Approximately 25-30 cases and problems will be assigned during the semester and will include topics as follows:

1. Financial Analysis and Forecasting
2. Capital Budgeting and Resource Allocation
3. Estimating Cost of Capital
4. Managing Firm's Equity: Dividends and repurchases
5. Management of the Corporate Capital structure
6. Risk Management and Hedging
7. Lease Financing
8. Bonds Valuation
9. Valuation Principles and Mergers and Acquisitions
10. Firm Valuation and Stock Repurchases
11. Valuing a Takeover Opportunity and Valuation of an Enterprise for sale
12. Retirement Planning

## **B. RESEARCH PROJECT (Due Date April 25, 2016):**

The purpose of this part of the course is to enable students to undertake a research project dealing with one of the current financial problems. The area selected should be of significant interest so that the rationale for such project work can be suitably justified. Self-initiative is one of the basic factors for success in this endeavor. General guidance will be provided but the burden of effort will rest mainly with the student(s).

To make certain that work is progressing; however, a one-page report will be submitted every other week throughout the semester. This short report will indicate the progress made during the previous two weeks and what you expect to accomplish within the next two-week period. Failure to observe this procedure can seriously jeopardize your grade.

For this project each of you will work independently. Using the scientific approach, you will help identify and structure a significant problem. The final report should contain creative reflection with regard to most of the following stages:

- |                           |                                 |
|---------------------------|---------------------------------|
| 1. Problem identification | 5. Data collection and analysis |
| 2. Literature review      | 6. Results interpretation       |
| 3. Hypothesis development | 7. Recommendation listing       |
| 4. Instrument design      | 8. Benefit contribution         |

**This effort is designed to (1) aid in the development and/or sharpening of research skills, and (2) increase your awareness of financial problems and how they may be solved or structured through scientific endeavor mainly; however, it should also enhance your written communications skills.**

The topic for the research paper must be discussed with and approved by the instructor by no later than four weeks after the beginning of the semester. A proposed detailed outline of your work is due on or before the fifth week of the semester. The report should not exceed ten typewritten pages of text material. Charts, graphs, tabulations of data, bibliography, etc., can be placed in an appendix where appropriate. The final report is expected to be of high quality and will be graded on the basis of form, style, and substance. The completed papers are due two weeks before the end of the semester. Presentations of your findings will be made to the class as part of the project.

Note: Students agree that by taking this course all required papers may be subject to submission for textual similarity review to [Turnitin.com](http://Turnitin.com) for the detection of plagiarism. All submitted papers will be included as source documents in the [Turnitin.com](http://Turnitin.com) reference database solely for the purpose of detecting plagiarism of such papers. Use of the [Turnitin.com](http://Turnitin.com) service is subject to the Terms and Conditions of Use posted on the Turnitin.com site.

### Grading:

Cases/Problems	40
Mid-Term Exam	20
Final Exam	25
Research Project	<u>15</u>
	100

### Required Texts:

Robert F. Bruner, Kenneth M. Fades, and Michael J. Schill. Case Studies in Finance Managing for Corporate Value creation 7t Edition Mcgraw Hill -- Irwin 2014

As the course progresses, articles and other materials reflecting current topics will be distributed and available for discussion.

### Resource Requirements:

Students are required to obtain Bloomberg Certification and must utilize Bloomberg's extensive database for their research project. Bloomberg stations are located in room 407. Student Assistants will be available for help.

Indiana University of Pennsylvania and its faculty are committed to assuring a safe and productive educational environment for all students. In order to meet this commitment and to comply with Title IX of the Education Amendments of 1972 and guidance from the Office for Civil Rights, the University requires faculty members to report incidents of sexual violence shared by students to the University's Title IX Coordinator. The only exceptions to the faculty member's reporting obligation are when incidents of sexual violence are communicated by a student during a classroom discussion, in a writing assignment for a class, or as part of a University-approved research project.

Faculty members are obligated to report sexual violence or any other abuse of a student who was, or is, a child (a person under 18 years of age) when the abuse allegedly occurred to the Department of Human Services (1-800-932-0313) and University Police (724-357-2141).

Information regarding the reporting of sexual violence and the resources that are available to victims of sexual violence is set forth at: <http://www.iup.edu/social-equity/policies/title-ix/>

### Bibliography:

Benninga, Simon, Principles of Finance with Excel (New York, Oxford University Press, 2006)

Berk, Jonathan, Peter DeMarzo and Jarrad Harford, Fundamentals of Corporate Finance (Prentice-Hall, 2011)

Copeland, Tom, Tim Keller, and Jack Murrin, "Valuation: Measuring and Managing the Value of Companies," 2<sup>nd</sup> Ed. (New York: John Wiley and Son, Inc., 1994).

Fraser, Lyn M., Understanding Financial Statements (Englewood Cliffs, NJ: Prentice-Hall, 1992).

Gitman, Lawrence J., Michael D. Joehnk and Scott B. Smart., Fundamentals of Investing (Pearson, 2011)

Hirt, Geoffrey A. and Stanley B. Block, Fundamentals of Investment Management, 7th Ed. (New York: McGraw-Hill-Irwin, 2003).

Livingston, Miles, Money and Capital Markets (Cambridge, Mass.: Blackwell, 1996).

Marlton, Felicia, and Robert S. Hanes, "Risk and Return: A Revisit Using Expected Returns," *Financial Review*, February 1993, 117-137.

Rose, Peter, Money and Capital Markets, 8th Ed., (New York, McGraw-Hill-Irwin, 2003).

Sharpe, William F., Investments (Englewood Cliffs, NJ: Prentice-Hall, 1995).

Shapiro, Alan, Multinational Financial Management, 7th Ed., (New York: John Wiley and Son, Inc., 2003).

Wallace, Anise, "Beta Dead?" *Institutional Investor*, July 1980, 23-30.

## EBERLY STATEMENT:

"There will be absolute enforcement of every prerequisite requirement for the coursework offered by the Eberly College of Business and information Technology. This means that students cannot postpone prerequisites and take them after the course in question.

The Dean's office is responsible for monitoring course prerequisites. Students who manage to register for coursework in spite of the fact that they do not have the appropriate prerequisite will be subject to unilateral withdrawal after the course has commenced. At that time, no appeal will be accepted and adding a different class after the official registration period will not be approved."

*The individual course withdrawal deadline date will be enforced. You may complete this withdrawal through the computer registration system.*

*A "Request for a Deadline Waiver" must be sought through the Assistant Dean for Academic Services in Room 208. Requests will only be granted: 1)"contingent upon documentation of catastrophic circumstances" as stated in the IUP Undergraduate Catalog; and/or 2) through written feedback from the instructor noting advisement to the student to postpone normal withdrawing pending an additional test or assignment.*

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## Tentative Schedule FIN 422 (Seminar in Finance)

### ***Setting Some Themes***

January 25, 2016

Case#1: Warren E. Buffet, 2005 To think like an investor

### **February 1, 2016 - Patrick Wallace - Seminar on Financial Planning**

February 8, 2016

Case#2: The Battle for value, 2004: Fed Ex Corp vs. United Parcel Service: Value creation and economic profit

Presenters: To be announced

### ***Financial Analysis and Forecasting***

February 8, 2016

Case #3: The Financial Detective, 2005: Ratio Analysis and Case #4 Value Line Publishing: Financial ratios and forecasting

Presenters: To be announced

### ***Estimating the Cost of Capital***

February 8, 2016

Case#5: Nike Inc.: Cost of Capital

Presenters: To be announced

## **February 15, 2016 -- Jim Leda -- Seminar on Bankruptcy**

**February 22, 2016**

Case #6: The Boeing 7E7: Project specific risk and Return

Presenters: To be announced

### ***Capital Budgeting and Resource Allocation***

**February 22, 2016**

Case #7: The Investment Detective: Investment criteria and discounted cash flow

Presenters: To be announced

**February 22, 2016**

Case #8: Worldwide Paper Company: Analysis of an expansion investment

Presenters: To be announced

## **February 29, 2016 - Guest Speaker**

**March 14, 2016**

Case #9: Target Corporation: Multifaceted capital investment decisions

Presenters: To be announced

**March 14, 2016**

Case #10: The University of Virginia Health System: Analysis of an investment in a not-for-profit organization

Presenters: To be announced

### ***Management of the Firm's Equity: Dividends and repurchases***

**March 14, 2016**

Case #11: Gainesboro Machine Tools Corporation: Dividend payout decisions

Presenters: To be announced

## **March 21, 2016 - Guest Speaker**

### **March 28, 2016: Mid Term Exam**

## **April 4, 2016 -- Guest Speaker**

### ***Management of Corporate Capital Structure***

April 11, 2016

Case#12: An Introduction to Debt Policy and Value: Effects of debt tax shields

Presenters: To be announced

April 11, 2016

Case #13: California Pizza Kitchen: Optimal leverage and Case#14: Horizon Lines Inc: Bankruptcy/restructuring

Presenters: To be announced



## ***Valuing the Enterprise: Acquisitions and Buyouts***

April 11, 2016

Case#15: Methods of Valuation for Mergers and Acquisitions: Valuation Principles

Presenters: To be announced

## **April 18, 2016 - Guest Speaker**

April 25, 2016

Case #16: American Greetings: Firm valuation and stock repurchase decisions

Presenters: To be announced

April 25, 2016

Case #17: Jet Blue Airways (TPC) Valuation: Initial public offering valuation

April 25, 2016

Case #18: The Timken Corporation: Financing an Acquisition

**Deadline for Submission of Research Project April 25, 2016**

**May 2, 2016 - Guest Speaker**

*Final Exam: May 4, 2016 2:45 p.m. - 4:45 p.m.*

Alexandra Larch

Fin 422

Dr. Chaudhry

February 9, 2016

### FedEx Corp. Vs United Parcel Service, Inc

FedEx and UPS have had a strong rivalry throughout their histories. In 2005, UPS was larger in every area including: ground vehicles, packages shipped, assets, revenues, and net income. The one area that FedEx beat UPS was in number of aircraft. UPS has 583 aircraft compared to FedEx at 625. FedEx and UPS also differed in their strategies. FedEx was given the Malcolm Bridge National Quality Award in the 1990s. This is a perfect example of how FedEx valued quality and customer service over all else. In addition, they valued their employees and garnered a great reputation as a responsible employer. In contrast, UPS had many strikes and angry employees because they valued time efficiency to a fault.

During the period of 1998-2004, UPS cumulative compound annual return was deviated by over 200%. Although both companies returns beat the S&P 500 index by 400%. UPS had a higher Return on Assets in 2001-2003 as well as a higher Return on Equity. The companies weighted average cost of capital (WACC), which calculates how much of the company's assets are financed by either debt or equity. An increase in WACC notes a decrease in valuation and a higher risk. In most years FedEx and UPS were only a 1% difference. As for the net profit margin FedEx and UPS differ greatly for 2001-2003. FedEx net profit margin ranges between 2-4% while UPS ranges 7-10%. The net profit margin is an indicator of a company's pricing strategies and how well it control costs. From the stark difference between the to, it can be summarized that UPS is better at control costs. However, strategy take into account more than just cost control, but also quality and how well customers and employees are treated. To conclude, although UPS looks better on paper, it can be debated that FedEx is the better company because they treat their customers and employees better.

Alexandra Larch

Fin 422

Dr. Chaudhry

February 23, 2016

### The Boeing 7E7: Project Specific Risk & Return

Boeing is an aircraft manufacture tasked with a large goal in 2003 – to develop a quicker, solid aircraft at less than 50% of the cost of their previous aircrafts. In 2002, Boeing dominated 57% of the unit commercial-aircraft industry which comes to 53.5% of the dollar value market share. For the 176 orders Boeing received that year, their main competitor Airbus, received 233. These pressures to keep costs low and to maintain market share weighed on management in 2003, but these were not the only pressures. The commercial-aircraft industry had to deal with the cultural environment they were living in also. The United States was in a war and SARS disease was abound, the airline industry was struggling to make a profit due to these headlines.

The last aircraft Boeing had made up until 2003 was the Sonic Cruiser. The Sonic Cruiser was made to travel 15-20% faster, but for a premium price. These aircrafts put Boeing into debt and are the reason they needed to vastly decrease their costs on the new aircraft. The Boeing 7E7 was designed to allow for lower fuel consumption, lower maintenance costs, longer range of flight, and improved passenger comfort.

Assuming that Boeing could deliver on their promises, it was predicted that the 7E7 could provide an internal rate of return on 16%. This calculation is sensitive to the assumptions that the Stretch version of the 7E7 would sell for \$114.5-144.5 million and that customers would be willing to pay a 5% premium on the price. With all new ventures a company takes there is always the huge risk of market and economic downturn. In 2003, China announced an outbreak of a disease that was spreading to other countries. As Boeing continues to build new airplanes in the future they must keep in mind the risks that consumers may not want what they wanted five years ago and that the market may be on a downturn depending on current events.

Alexandra Larch

Fin 422

Dr. Chaudhry

March 14, 2016

### Gainesboro Machine Tools Corporation: Dividend Payout Decisions

Gainesboro is a machine company founded in 1923 that designed and manufactured machinery parts including: metal presses, dies and molds. This company was a strong competitor and industry leader by 1980. In the past Gainesboro paid dividend even while the company was producing losses. It did not pay a dividend in 2005, but committed to paying one later in the year. A dividend is monetary compensation that is paid by a company to the shareholders out of its profits. When there isn't profits it can be paid out of the retained earnings. Typically, paying a dividend is viewed to be a use of profits that are not being reinvested in the company. A mature company in a slower industry will on average pay a higher dividend than a new company in a growth industry because the latter will use its funds to grow their business. However, holding on to funds may lead to excessive executive compensation and unproductive use of assets. Generally, companies will make a decision regarding dividend disbursement based on their free cash flows and what they want to signal to the market.

In the case of Gainesboro Machine Tools Corporation the management made the decision to not disburse a dividend in 2005 based on their lagging performance in the former years. The market initially will take this as a negative because shareholders will not be getting a dividend that they priced into the stock, but long-term shareholders should view this as a positive because the company will be taking that money and reinvesting it and producing profits in the future. In conclusion, the decision to disburse a dividend will affect the stock price and how the shareholders perceive the management and company.

Alexandra Larch

Fin 422

Dr. Chaudhry

April 11, 2016

### California Pizza Kitchen: Optimal Leverage

California Pizza Kitchen operates a casual dining, premium pizza chain. Headquartered in Los Angeles, California, it is run by Rick Rosenfield and Larry Flax who are Co-Presidents. This chain prides themselves with having "designer pizza at off-the-rack prices". This means the company provides various soups, salads, pasta, sandwiches, and desserts at a high quality for low prices. This company was created in 1985 and by 2007 had 213 location in 28 states as well as 15 franchises in 6 foreign countries. California Pizza Kitchen has three sources of income including: sales at company owned restaurants, royalties from franchisees and royalties from partnership with Kraft Foods.

The pizza industry has two main sectors: full-service and limited-service. The restaurant industry has many challenges like high labor costs and low consumer spending growth. Consumers will not pay high price for high quality because the economy is not doing as well in the 2007-2008 time period. The high labor costs come from the fact that they must pay minimum wage or higher to attract people into low skill jobs like waitressing and cooking.

California Pizza Kitchen faced a decision in 2007. Should they repurchase their shares? They had record-breaking quarterly profit, strong revenue, strong competitive advantage and their share declined 10%. A share repurchase signals that management believes in the company and their expecting a higher value in the future. Higher financial leverage will increase their ROE, however this creates concern with higher risks. Unlevered beta is 0.85. If they bought back about 50,000 shares levered beta would be about 0.915. In conclusion, if California Pizza Kitchen buys back shares they will increase the beta of the company, the cost of equity, and lower the WACC.

Alexandra Larch

Fin 422

Dr. Chaudhry

April 25, 2016

### Jet Blue Airways IPO Valuation: Initial Public Offering Valuation

Jet Blue is an airline service that has a strategy of simplicity, low fares, comfort, and unique amenities. The company was started in July 1999 by David Neeleman. By 2002, the company had 24 aircrafts, 108 flights per day and 17 destinations. The airline service industry was not for the faint of heart. 87 new-airline failed in the last 20 years and the terrorist attacks lost the industry \$7.7 billion dollars in 2001. Jet Blue believed they had a unique strategy and competitive advantage against their competition of Southwest and Frontier. In 2001, Jet Blue produced the lowest cost per seat of any major airline of 6 cents to the industry average of 10 cents.

With their competitive advantages in mind, Jet Blue decided to offer an initial public offering in April 2002. This was risky because it was only a few months after the September 2001 terrorist attacks. The advantages of going public include: raising addition capital which helps growth, greater public awareness which helps sales, and increased liquidity which also helps growth. The disadvantages of going public are that there will be public pressure by stockholders and increased costs. Also, the airline industry was in a decline due to the terrorist attacks which weighed on the minds of management.

There are four methods that can be used to value a company: Price to earnings multiple, total capital multiple, EBIT multiple, and the discount free cash flows. In 2002, Morgan Stanley valued the company at \$22-\$24 dollars. However, demand for the company and the shares being offered increased the price to \$25-\$26 dollars. In 2016, Jet Blue is trading around \$19.

# THE EFFECT OF THE DODD-FRANK ACT ON COMMUNITY BANKS

Alexandra Larch  
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*Very well done*  
*- A*

## ABSTRACT

This study examines the effects of the Dodd-Frank Act on community banks in the Northeastern region of the United States. Using annual financial data from years 2010 to 2014 gathered on 82 banks. A regression equation is estimated using General Method of Moments (GMM) technique described by Arellano and Bover (1995). The dependent variables are return on equity, return on assets, and net interest margin. The independent variables can be placed into the three categories: regulation determinants, profitability variables, and macroeconomic indicators. The results indicate regulations have an impact on the profitability of banks and that the smaller a bank is the less profitable it will be. This suggests that The Dodd-Frank Act has impacted community banks' profitability. The findings also indicate bank profitability is negatively impacted by non-performing loans, cost efficiency, the growth of total deposits, and the FRASE index. Bank profitability is positively impacted by credit quality, assets and real GDP.

Financial Protection Bureau is an agency that was established to identify and prevent potential issues with consumer products. The CFPB implemented new rules on recordkeeping which could hold potential to pressure banks to hire additional compliance staff in order to meet the new regulations. The Dodd-Frank Act made a change to the FDIC and raised its insurance limit to \$250,000 from \$100,000. Whenever there is a increase in insurance coverage, the premiums rise. Some banks saw reductions in premiums while others saw their premiums raise. The hard cap on the size of the fund was eliminated, and this could mean higher premiums in the future. Finally, new restrictions on lending practice and loan terms have been put in place. The Dodd-Frank Act has changed almost every regulation regarding mortgage financing, which means that banks will need to institute different lending systems and processes. As a results, banks may come to find that the new regulations make consumer mortgage financing too costly to offer.

This paper's aim is to ascertain whether or not the Dodd-Frank Act has had an adverse effect on community banks, in order to help policymakers understand its implications, and resolve the problems before the United States' economy loses a vital part of an industry that drives growth.

## **2. LITERATURE REVIEW**

Dietrich and Wanzenried (2011) investigated bank profitability before and during the financial crisis of 2008. The periods in the study are pre-crisis (1999-2006) and mid-crisis (2007-2009) for 372 commercial banks in Switzerland. Using the generalized method of moments (GMM) estimator, Dietrich and Wanzenried (2011) analyze profitability by Return on Assets (ROA), Return on Equity (ROE), and Net Interest Margins (NIM) and its relationship with bank-specific, macroeconomic, and industry-specific determinants. The overall results of



this study suggest that the crisis did have a significant impact on bank profitability in Switzerland.

Naceur and Omran (2011) studied the influence of bank regulations on commercial bank margins. Their model used panel data that also used the GMM estimator to estimate their model. They used 16 years' worth of data on 173 banks. They found that bank capitalization and credit risk have a positive and significant impact on banks' net interest margins, cost efficiency, and profitability. Their dependent variable, the natural log of net interest margin was lagged one period. This paper found that macroeconomic and financial development variables had no significant impact on the dependent variable, except for inflation which had a negative impact.

Athanansoglou, Brissimis, Delis (2008) used bank-specific, industry-specific and macroeconomic determinants to study bank profitability. These Greek banks were studied from 1985-2001 using the GMM technique. The dependent variables, Return on Assets (ROA) and Return on Equity (ROE), were lagged one period. All bank-specific variables were found to affect profitability. These variables include: capital, credit risk, productivity, and expense management. In addition to these variables, control variables were used including: inflation, interest rates, cyclical output, industry size, and market concentration. The Herfindahl-Hirshman index was used to account for market concentration of the banking industry. Consistent with Athanansoglou et al. (2008), Ozkan, Cagnur, Varan (2014) used the Herfindahl-Hirshman index and macroeconomic control variables and capital variables. In contrast to their paper Ozkan et al. (2014) used total loans and non-performing loans as well as ROA as dependent variables.

Kanas, Vasiliou, Erotis (2012) analyzed U.S. bank profitability using a semi-parametric approach to uncover the effects of certain variables. These variables include: monetary policy, bank loan portfolio, and diversification of bank income. This is studied used Return on Assets

and Return on Equity as the dependent variables. The paper found that the change in loan portfolio was significant in both models. While the change in short term interest rate was significant at the 5% level. Diversification was only significant at the 10% level when ROA was used as the dependent variable.

### **3. HYPOTHESIS DEVELOPMENT**

In order to measure Dodd-Frank's impact on banking, this study uses return on equity (ROE), return on assets (ROA) and net interest margin (NIM) as the dependent variables.

#### **3.1 Independent Variables and Expected Signs**

##### *Regulation Determinants*

Three variables are used to account for community bank status. The other variables (ASSETS) and (LOGASSET) are used to account for the size of the bank's assets. One variable (FRASECUR) is used to account for how federal regulation affect each state in lagged one year. Al-Ubaydi and McLaughlin (2015) created the FRASE Index that allows the size and scope of the Dodd-Frank Act to be quantified. A FRASE score of 1 means that federal regulation affect a stat to precisely the same degree that they do the nation as a whole. The Northeast in general has a low FRASE score (see map in Appendix Table 8).

##### *Profitability Determinants*

Profitability determinants were decided upon based on the literature. The variables include: total deposit growth (TOTDEPG), interest income share (INTINCESHARE), diversification (DIV), cost efficiency (COSTEFF), credit quality (CREDITQUAL), bank portfolio (BANKPORT), and non-performing loans (NPLG). Table 2 summarizes the definitions of each variable along with their expected signs.

Total deposit growth (TOTDEPG) is the percentage change over a one-year period of total deposits. A bank's operating efficiency is how well they convert deposits into loans. A bank's credit risk is how many high quality loans they issue. Interest income share

(INTINCESHARE) is a percentage of interest based income divided by non-interest income. Another variable that uses income to determine profitability is diversification. Diversification (DIV) is similar to interest income share in that it uses interest and non-interest income in its calculation. The cost efficiency (COSTEFF) variable takes a look at how operating efficiency translates into profitability. Credit quality (CREDITQUAL) is used by Athanasoglou, Brissimis, and Delis, (2008) to account for the increased exposure to credit risk a bank may take on. Two variables that account for the types of loans a bank holds are bank portfolio (BANKPORT) and non-performing loans (NPLG). The bank portfolio variable was used by Kanas, Vasiliou, Erotis (2012), to determine if consumer loans or commercial loans are more profitable. Finally, non-performing loans are taken into account to measure the asset quality a bank holds. Ozkan, Balsari, and Varan (2014) used non-performing loans as their dependent variable as a proxy for banks' performance. Non-performing loans are loans that are in default and are not accruing interest, and therefore not making the bank money.

#### *Macroeconomic Indicators*

The macroeconomic indicators serve as control variables to ensure that trends in the industry and the economy are accounted for in the model. These variables include: consumer price index (CPI) is the percent change for all urban consumers in the Northeast lagged one period. The percent change in real gross domestic product (RGDP) and the 30-year interest rate (INTRATE) lagged one year are also used. This study is the Herfindahl-Hirshman index (HHI) for each state which was calculated for each state and each year using the FDIC market share data.

#### **4. INSTRUMENT DESIGN**

Five separate models were run for three different dependent variables: return on equity, return on assets, net interest margin. In order to test the hypothesis, General Method of Moments

(GMM) estimation technique was used to examine the parameters of the data, with the classical assumption that the errors are normally distributed.

#### 4.1 Model Specification

To empirically examine the panel data set of 82 banks over the years 2010-2014 and the effects of profitability (PROF), regulation (REG), and macroeconomic (MACRO) factors on each dependent variable the following models were used:

$$\begin{aligned} ROE &= \beta_0 + \beta_1 PROF + \beta_2 REG + \beta_3 MACRO + \varepsilon \\ ROA &= \beta_0 + \beta_1 PROF + \beta_2 REG + \beta_3 MACRO + \varepsilon \\ NIM &= \beta_0 + \beta_1 PROF + \beta_2 REG + \beta_3 MACRO + \varepsilon \end{aligned}$$

The Wald-test indicates a goodness of fit that is accepted in all models. The Generalized Method of Moments (GMM) estimator accounts for endogeneity within the model by using lagged values of the dependent variable in levels and in difference of instruments, as well as, lagged values of other regressors which could potentially suffer from endogeneity following Dietrich and Wanzenried (2011). According to Naceur and Omran (2011) who cited Arellano and Bover (1995) and Blundell and Bond (1998,) the GMM system is used to remove the unobserved fixed effects by taking the first difference in the equation, independent variables are instrumented using lagged values of the regressors and the equation in first difference in levels are jointly estimated. The system is tested using the Hansen-test of over-identifying restrictions and a test of the absence of serial correlation of the residuals. Autoregression is found when a variable is influenced by its own value in previous periods. For ROE, ROA, and NIM the only models that reject the second-order autocorrelation by the test for AR (2) errors is model 3 and for ROA model 5. All other models may have autoregression and results may reflect that. The Levin, Lin, and Chu test for unit roots and found that all of the variables rejected the null of unit roots. Model 1 of all dependent variables was ran using all independent variables. Model 2-5 are differenced by one period.

## **5. DATA COLLECTION AND ANALYSIS**

This study examines panel data of 82 banks in the Northeast region of the United States to determine profitability. Table 1 includes a list of the 82 banks that are being used in our study along with what state they are headquartered in and whether or not they classify as community banks. The sample is comprised of financial performance indicators for the years 2010 to 2014 in order to measure the impact of Dodd-Frank from its implementation to the presently available data. The data for this study was acquired using Bloomberg's software, as well as data from the Federal Reserve Economic Data and the FDIC. The data have been sorted into two categories: macroeconomic indicators and profitability determinants. Table 7 reports the correlation matrix which does not indicate any variables being highly correlated to one another.

### **5.2 Descriptive Statistics**

Table 3 outlines the descriptive statistics for each variable including the three dependent variables. The average return on assets was 0.71. This means for every dollar in assets their income is \$0.71. The average return on equity was 6.73, which translate to every common stockholder getting \$6.73 of net income. Finally, the average net interest margin was 3.46. In other words, for every asset that is considered to be earning a company money there is \$3.46 of interest income.

## **6. RESULTS INTERPRETATION**

### **6.1 Regulation Variables**

Assets (ASSET), assets squared (ASSET2) and the log of assets (LOGASSET) were used as proxy for bank size. The log of assets was significant and positive for net interest margin. Naceur and Omran (2011) found that there is an effect on banking size and net interest margins, also. The FRASE index is significant and negative with profitability. This indicates that as there is more regulation in a state the less profitable a bank becomes. This directly concerns The

Dodd-Frank Act and gives evidence that it does in fact affect profitability. It is also one of the largest coefficients in determining profitability, along with cost efficiency.

## **6.2 Profitability Variables**

The cost efficiency (COSTEFF) variable is significant and negative for the dependent variables ROA and ROE. This shows that an efficient bank is more profitable. Credit quality (CREDITQUAL) variable is significant and positive for the ROA and ROE dependent variables. Growth of total deposits (TOTDEPG) is significant and negative for ROA and ROE. The Dodd-Frank Act requires banks to hold a larger portion of high quality liquid assets an example of this could be cash deposits. If they have to hold these reserve, they are not being converted into profits. Interest income share (INTINCSHARE) is positive, significant but small for return on assets. Another variable that takes this into account is diversification (DIV). Diversification has mixed empirical evidence in literature. In this study it was not significant for any of the dependent variables. This is consistent with Kanas, Vasiliou, and Erotis (2012) who did not find significance in their semi-parametric model. Bank loan portfolio (BANKPORT) take into account the changes in commercial loans to consumer loans. This is significant, negative but has a small impact for return on equity. Kanas, Vasiliou, and Erotis (2012) found that commercial and industrial loan changes affect profitability in non-linear manner. Non-performing loan (NPLG) have negative and significant effect on profitability. This sign makes sense because non-performing loans are put in non-accrual and do not create wealth for the bank, rather take up resources and potential cut into profitability.

## **6.3 Macroeconomic Variables**

Bank concentration in the form of the Herfindahl-Hirshman index did not appear significant in this research for any of the dependent variables. Other studies conclude that market

concentration tends to be negative for profitability. The small sample size of this study could be a reason that the Herfindahl-Hirshman index is not significant. The interest rate (INTRATE) is significant and negative for all three dependent variables indicating that the thirty-year interest rate impacts profitability and the interest spread. This may be misleading because it has a negative sign however, this data is the change year over year for the year 2010-2014. The change in real GDP (RGDP) is significant and positive to profitability which is in contrast to Naceur and Omran (2011) that found no impact. Inflation (CPI) is negative and significant for net interest margins.

## **7. RECOMMENDATION LISTING**

By examining explanatory variables for 82 banks in the years 2010-2014 factors affecting each dependent variable have been determined. Return on Equity is influenced negatively by growth of total deposits, cost efficiency, bank loan portfolio, non-performing loans, interest rate, FRASE index and positively by credit quality, assets, and real GDP. Return on Assets is influenced positively by the net interest margin, credit quality, real GDP and negatively by the FRASE index, non-performing loans, cost efficiency, and growth of total deposits. The Net Interest Margin is influenced negatively by inflation, and the interest rate and positively by non-performing loans. According to the models, there is an impact on profitability of banks since the enactment of the Dodd-Frank Act. This is evidenced by the negative correlation between profitability and the FRASE index indicates that as there is more regulation in a region profitability is decreased. In addition, this impacts community banks more since there is a positive sign on asset size which is interpreted as small bank is less profitable than a large bank. These findings are similar to findings by Naceur and Omran, (2011). The Dodd-Frank Act requires more liquidity and there is evidence that holding more deposits negatively affects

profitability. However, The Dodd-Frank Act may have impacted the credit quality of banks and increased the quality of loans held, which there is evidence that increases profitability.

## **8. BENEFIT CONTRIBUTION**

The issue that has been addressed is the effect of the Dodd-Frank Act on community banks. This topic has been previously unexamined econometrically, and has only been explained through anecdotal and survey-based research. There is survey-based evidence that community banks are unnecessarily strained by the new compliance requirements imposed by the Dodd-Frank Act. This paper's goal was to add to the existing literature on regulations and their effect on banking.



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## Appendix

**Table 1: Banks & Locations Data**

Bank Code	Bank Name	State	Community Bank
1	Peoples United Bank	CT	No
2	Webster Bank	CT	No
3	PB Bancorp, Inc	CT	Yes
4	Salisbury Bancorp, Inc.	CT	Yes
5	SI Financial Group, Inc.	CT	Yes
6	United Financial Bancorp, Inc.	CT	Yes
7	Boston Private Financial Holdings, Inc.	MA	Yes
8	Bershire Hills Bancorp, Inc.	MA	Yes
9	Brookline Bancorp, Inc.	MA	Yes
10	Chicopee Bancorp, Inc.	MA	Yes
11	Century Bancorp, Inc.	MA	Yes
12	Meridian Bancorp, Inc.	MA	Yes
13	Enterprise Bank and Trust Company	MA	Yes
14	Independent Bank Corp/MA	MA	Yes
15	Westfield Finanacial, Inc	MA	Yes
16	Bar Harbor Bank & Trust	ME	Yes
17	Camden National Corporation	ME	Yes
18	First Bancorp, Inc.	ME	Yes
19	Northeast Bancorp	ME	Yes
20	Lake Sunapee Bank Group	NH	Yes

21	Hudson City Bancorp	NJ	No
22	Valley National Bancorp	NJ	No
23	BCB Bancorp Inc	NJ	Yes
24	First Constitution Bancorp	NJ	Yes
25	Cape Bancorp, Inc.	NJ	Yes
26	ConnectOne Bancorp	NJ	Yes
27	Lakeland Bancorp	NJ	Yes
28	Maguyar Bancorp, Inc	NJ	Yes
29	Northfield Bancorp, Inc.	NJ	Yes
30	OceanFirst Financial Corp.	NJ	Yes
31	Oritani Financial Corp	NJ	Yes
32	Ocean Shore Holding Co.	NJ	Yes
33	Provident Financial Services, Inc	NJ	Yes
34	Peapack-Gladstone Financial	NJ	Yes
35	Parke Bancorp	NJ	Yes
36	Sussex Bancorp	NJ	Yes
37	Stewardship Financial Corporation	NJ	Yes
38	Two River Bancorp	NJ	Yes
39	Unity Bancorp, Inc	NJ	Yes
40	Bank of NY Mellon	NY	No
41	Citigroup	NY	No
42	First Niagara Financial Group Inc.	NY	No
43	M&T Bank Corp	NY	No
44	New York Community Bancorp, Inc	NY	No

45	JPMorgan Chase & Co	NY	No
46	Signature Bank	NY	No
47	The Bridgehampton National Bank	NY	Yes
48	Financial Institutions	NY	Yes
49	TrustCo Bank Corp	NY	Yes
50	Arrow Financial Corp	NY	Yes
51	Chemung Financial Corp	NY	Yes
52	First of Long Island Corp	NY	Yes
53	Flusing Financial Corp	NY	Yes
54	Suffolk Bancorp	NY	Yes
55	Tompkins Financial Corp	NY	Yes
56	FNB Corp	PA	No
57	Fulton Financial Corp	PA	No
58	PNC Financial Services Group	PA	No
59	Bryn Mawr Bank Corp	PA	Yes
60	First Commonwealth Financial Corp	PA	Yes
61	Orrstown Financial Services, Inc	PA	Yes
62	S&T Bancorp Inc	PA	Yes
63	Univest Corp of Pennsylvania	PA	Yes
64	ACNB Bank	PA	Yes
65	AmeriServ Financial Inc.	PA	Yes
66	Beneficial Bancorp Inc	PA	Yes
67	CNB Financial Corp	PA	Yes
68	Codorus Valley Bancorp	PA	Yes

69	First Citizens Community Bank	PA	Yes
70	DNB First, National Association	PA	Yes
71	The Fidelity Deposit and Discount Bank	PA	Yes
72	First Keystone Community Bank	PA	Yes
73	Republic First Bancorp, Inc	PA	Yes
74	Fox Chase Bancorp, Inc.	PA	Yes
75	Mid Penn Bank	PA	Yes
76	National Penn Bancshares	PA	Yes
77	Northwest Bancshares	PA	Yes
78	Norwood Financial Corp	PA	Yes
79	Prudential Bancorp	PA	Yes
80	Penns Wood Bancorp	PA	Yes
81	QNB Bank	PA	Yes
82	Royal Bancshares of Pennsylvania, Inc	PA	Yes

**Table 2: Variable Description**

Variable	Measure	Notation	Expected Effect
Bank Code	Corresponding code with each bank's name	BCode	?
Time Code	Corresponding code with each time period	TCode	?
Community Bank Status	<10 billion in assets is considered a community bank	BankStatus	-
Return on Equity	Net income / average common equity	ROE	+

Return on Assets	Net income / average assets	ROA	+
Net Interest Margin	Net interest income / earnings assets	NIM	+
Total Deposit Growth	The percentage change over a one year period of total deposits	TotDepG	?
Interest Income Share	The percentage of interest based income divided by non-interest income	IntIncShare	?
Cost Efficiency	Total operating expenses/total revenue + total deposits	CostEff	-
Credit Quality	Reserve for loan loss/total loans	CreditQual	+
Diversification	$(\text{Non-interest income/gross income})^2 / (\text{interest income/gross income})^2$	Div	?
Bank Portfolio	Total consumer loans/ total commercial loans	BankPort	?
Non-performing loans	Sequential growth from year before of loans in default (that do not accrue interest)	NonPerG	-
Herfindahl-Hirschman Index	The market shares of each state that the bank are headquartered	HHI	?
Consumer Price Index	The percentage change of the CPI lagged one period for all urban consumers in the Northeast	CPI	+
Interest Rate	The percentage change of the 30 year annual interest rate lagged one year	IntRate	+
Real Gross Domestic Product	The percentage change of RGDP each year	RGDP	+

**Table 3: Descriptive Statistics**

	<b>Mean</b>	<b>Median</b>	<b>Maximum</b>	<b>Minimum</b>	<b>Std. Dev.</b>
<b>ROA</b>	0.71	0.79	2.46	-2.87	0.54
<b>ROE</b>	6.73	7.78	26.65	-52.44	6.81
<b>NIM</b>	3.46	3.47	6.66	1.19	0.59
<b>CREDITQUAL</b>	1.45	1.32	5.98	0.00	0.66
<b>DIV</b>	2,692,880	0.45	157,000,000	0.00	17,352,034
<b>BANKPORT</b>	8.44	0.58	930.96	0.01	72.48
<b>INTINCSHARE</b>	6.73	4.78	163.95	-85.37	14.32
<b>TOTDEPG</b>	7.59	4.97	132.46	-23.53	13.89
<b>COSTEFF</b>	0.01	0.01	0.03	0.00	0.00
<b>NPLG</b>	5.78	-3.25	1871.20	-68.95	101.93
<b>HHI</b>	970.58	769.77	1740.00	476.11	343.48
<b>RGDP</b>	0.02	0.02	0.03	0.01	0.01
<b>CPI</b>	0.33	0.02	1.59	-0.13	0.63
<b>INTRATE</b>	-0.03	-0.13	0.33	-0.16	0.19



**Table 4: ROE Dependent Variable: Model Results**

*10% **5% ***1%		Model									
Dependent Variable:	Return on Equity	1		2		3		4		5	
Regressor											
Coefficient	Lagged ROE	-0.222379	***								
T-Statistics		-4.641318									
P-Values		0.0000									
Coefficient	Growth of Total Deposits	0.042634	***	0.017546		-0.088893	***			-	***
T-Statistics		3.120637		-1.530967		-2.684342				-	***
P-Values		0.0019		0.1271		0.0078				0.0057	
Coefficient	Interest Income Share	0.002709		0.014365						0.053697	*
T-Statistics		0.222963		1.150026						1.853102	
P-Values		0.8186		0.2513						0.0651	
Coefficient	Cost Efficiency	-204.8525		-765.8297	***					-	***
T-Statistics		-1.184075		-7.28034						-	***
P-Values		0.2376		0						0.0000	
Coefficient	Credit Quality	0.744468		4.740938	***	1.773751		2.127958	*		
T-Statistics		0.953958		2.654656		1.473657		1.914029			
P-Values		0.3411		0.0085		0.1419		0.0568			
Coefficient	Diversification	4.51E-09		3.23E-09							

<b>T-Statistics</b>		0.209837		0.501367					
<b>P-Values</b>		0.834		0.6166					
<b>Coefficient</b>	<b>Bank Loan Portfolio</b>	0.004794	**	0.000723		-0.007029	***	-0.005287	***
<b>T-Statistics</b>		2.214442		0.159839		-5.887582		-11.84652	
<b>P-Values</b>		0.0278		0.8731		0.0000		0.0000	
<b>Coefficient</b>	<b>Non-Performing Loans</b>	0.001342	***	-0.001771	*	-0.002343	**		
<b>T-Statistics</b>		5.487847		-1.861327		-2.081315			
<b>P-Values</b>		0.0000		0.064		0.0385			
<b>Coefficient</b>	<b>Market Concentration</b>	-0.003152	**	0.000648		-0.002475		0.000163	
<b>T-Statistics</b>		-2.410379		0.297074		-0.792956		0.089649	
<b>P-Values</b>		0.0167		0.7667		0.4286		0.9286	
<b>Coefficient</b>	<b>Inflation</b>	-218.384	***	-0.114589					
<b>T-Statistics</b>		-16.29475		-0.25318					
<b>P-Values</b>		0.0000		0.8004					
<b>Coefficient</b>	<b>Interest Rate</b>	1.152717	**	-2.984662	**			0.914768	**
<b>T-Statistics</b>		2.037336		-2.318289				1.966565	
<b>P-Values</b>		0.0428		0.0213				0.0504	
<b>Coefficient</b>	<b>Change in RGDP</b>	2.917723	***	194.0825	***				
<b>T-Statistics</b>		0.085212		2.560604					
<b>P-Values</b>		0.9322		0.0111					
<b>Coefficient</b>	<b>FRASE Current</b>	26.20471	*	-84.99074	***	-15.12968			

T-Statistics		1.694851		-2.399252		-0.870833				
P-Values		0.0914		0.0172		0.3847				
Coefficient	Assets			0.0000425		0.001809	***			
T-Statistics				0.826166		2.901016				
P-Values				0.4096		0.0041				
Coefficient	Log Assets	-42.43464	***							
T-Statistics		-6.355648								
P-Values		0.0000								
	Wald-test (x2)	154.92		13.57753		74.94697		70.59398		17.1347
	P-value	0.0000		0.0000		0.0000		0.0000		0.0000
	Degrees of Freedom	(14,232)		(13,233)		(7,239)		(4,242)		(3,243)
	AB test AR(1) (p-value)	0.2542		0.1213		0.0002	***	0.1128		0.1131
	AB test AR(2) (p-value)	0.9036		0.2354		0.376		0.2852		0.2576
	J-statistic	28.63165		13.27295		19.95601		16.9328		13.44474

**Table 5: ROA Dependent Variable: Model Results**

*10% **5% ***1%		Model								
Dependent Variable:	Return on Assets	1		2		3		4		5
	Regressor									
Coefficient	Lagged ROA	-0.11401	***					-0.163621		
T-Statistics		-3.330133						-5.606098		
P-Values		0.001						0.0000	***	

Coefficient	Growth of Total Deposits	-0.003856	***	-0.001541		-0.001688	**				
T-Statistics		-6.394816		-1.519691		-1.96318					
P-Values		0.000		0.1300		0.0508					
Coefficient	Interest Income Share	-0.001538		0.00179		0.001819	***				
T-Statistics		-1.386022		1.27512		4.525778					
P-Values		0.1671		0.2035		0.0000					
Coefficient	Cost Efficiency	-46.10715	***	-70.00679	***	-69.3976	***				
T-Statistics		-4.319749		-11.49931		-10.40749					
P-Values		0.0000		0.0000		0.0000					
Coefficient	Credit Quality	0.132974	*	0.525914	***	0.55464	***	0.208041	***	0.227217	**
T-Statistics		1.659269		2.735755		3.073517		4.391417		2.441165	
P-Values		0.0984		0.0067		0.0024		0.0000		0.0154	
Coefficient	Diversification	5.73E-10		1.45E-10				6.94E-10		-1.53E-09	
T-Statistics		0.409704		0.179957				0.628326		1.570014	
P-Values		0.6824		0.8573				0.5304		0.1177	
Coefficient	Bank Loan Portfolio	-0.000107		1.65E-05				0.000178		0.000554	***
T-Statistics		-0.805297		0.063815				1.047966		-8.20177	
P-Values		0.4215		0.9492				0.2957		0.0000	
Coefficient	Non-Performing Loans	-6.52E-05		-0.000112	**	-0.000136	**				
T-Statistics		-1.151886		-2.111089		-2.340998					

P-Values		0.2506		0.0358		0.0201				
Coefficient	Market Concentration	-0.00029		-0.00011						
T-Statistics		-1.594879		-0.473904						
P-Values		0.1121		0.636						
Coefficient	Inflation	-8.384053		0.001042					0.034889	
T-Statistics		-8.407179		0.025535					1.13654	
P-Values		0.0000		0.9797					0.2569	
Coefficient	Interest Rate	0.094854		-0.186681		-0.221118	**	0.083999	**	0.050837
T-Statistics		1.665884		-1.252933		-1.968304		2.207945		1.14635
P-Values		0.0971		0.2115		0.0502		0.0282		0.2528
Coefficient	Change in RGDP	-0.661256		14.82982	*	15.78036	**			
T-Statistics		-0.265494		1.740556		2.484227				
P-Values		0.7909		0.0831		0.0137				
Coefficient	FRASE Current	-0.951036		-7.303051	*	-8.005292	**			
T-Statistics		-0.746545		-1.924799		-2.723464				
P-Values		0.4561		0.0555		0.0069				
Coefficient	Assets	1.93E-07		3.69E-06						
T-Statistics		0.255622		1.016637						
P-Values		0.7985		0.3104						
Coefficient	NIM	0.425958		0.237762	**	0.221161	***			
T-Statistics		2.81375		2.217571		2.512385				
P-Values		0.0053		0.0276		0.0127				

	<b>Wald-test (x2)</b>	22.04917		24.87189		42.53674		17.33273		16.62161	
	<b>P-value</b>	0.0000		0.0000		0.0000		0.0000		0.0000	
	<b>Degrees of Freedom</b>	(15,231)		(14,232)		(9,237)		(6,240)		(5,241)	
	<b>AB test AR(1) (p-value)</b>	0.1021		0.711		0.0748	*	0.6988		0.0686	*
	<b>AB test AR(2) (p-value)</b>	0.8278		0.3571		0.3628		0.5684		0.657	

**Table 6: NIM Dependent Variable: Model Results**

*10% **5% ***1%		Model									
Dependent Variable:	Net Interest Margin	1		2		3		4		5	
	<b>Regressor</b>										
<b>Coefficient</b>	<b>Lagged NIM</b>	-0.135579	***								
<b>T-Statistics</b>		-4.419571									
<b>P-Values</b>		0									
<b>Coefficient</b>	<b>Growth of Total Deposits</b>	0.001211		0.0072							
<b>T-Statistics</b>		0.83382		0.477729							
<b>P-Values</b>		0.4052		0.6333							
<b>Coefficient</b>	<b>Interest Income Share</b>	0.001625		-0.000485		-0.000971				-0.000753	
<b>T-Statistics</b>		1.559869		-0.359968		-1.450526				-0.513956	
<b>P-Values</b>		0.1202		0.7192		0.1482				0.6078	
<b>Coefficient</b>	<b>Cost Efficiency</b>	-5.404967		1.361259				-4.227795		1.297272	
<b>T-Statistics</b>		-1.436229		0.208903				-0.555831		0.257015	

P-Values		0.1523		0.8347				0.5788		0.7974	
Coefficient	Credit Quality	0.065634		0.058518				0.102466			
T-Statistics		1.054474 7		0.528938				0.811536			
P-Values		0.2926		0.5974				0.4179			
Coefficient	Diversification	3.29E-10		-1.85E-10							
T-Statistics		0.086636 9		-0.321003							
P-Values		0.3872		0.7485							
Coefficient	Bank Loan Portfolio	4.90E-04	***	-3.36E-05							
T-Statistics		7.913676		-0.154244							
P-Values		0		0.8776							
Coefficient	Non-Performing Loans	0.000384	***	9.80E-05	0.000149	***			0.000162	***	
T-Statistics		5.845872		2.611361	4.224368				3.520371		
P-Values		0		0.0096	0.0000				0.0005		
Coefficient	Market Concentration	0.000284		-0.000379	-0.000344						
T-Statistics		1.083485		-1.231675	-1.49662						
P-Values		0.2797		0.2193	0.1358						
Coefficient	Inflation	7.285612	**	-0.050034	-0.059862	**	-0.05197	**			
T-Statistics		2.158094		-1.06382	-2.426619		-2.266222				
P-Values		0.0319		0.2885	0.016		0.0243				
Coefficient	Interest Rate	-0.083257		-0.162524	-0.201545	***					

T-Statistics		-0.831332		-1.009467		-4.936669				
P-Values		0.4066		0.3138		0.0000				
Coefficient	Change in RGDP	-6.836565		0.137335						
T-Statistics		-1.357096		0.016532						
P-Values		0.1761		0.9868						
Coefficient	FRASE Current	0.112943		1.068448						
T-Statistics		0.07641		0.304873						
P-Values		0.9392		0.7607						
Coefficient	Assets	0.000001 58	***	7.83E-07		-5.80E-05		2.69E-05		
T-Statistics		-4.69457		0.33901		-1.425494		0.58416		
P-Values		0		0.7349		0.1553		0.5597		
Coefficient	Assets2					1.11E-11		-3.98E-12		
T-Statistics						1.420814		-0.481378		
P-Values						0.1567		0.6307		
Coefficient	Log Assets					2.165943	**			
T-Statistics						2.466267				
P-Values						0.0144				
Coefficient	ROA			0.138247		0.144513	***			-0.022064
T-Statistics				1.384181		3.782389				-0.267735
P-Values				0.1676		0.0002				0.7891
Coefficient	ROE			-0.001807				0.003307		0.003685
T-Statistics				-0.394199				1.189613		0.853875



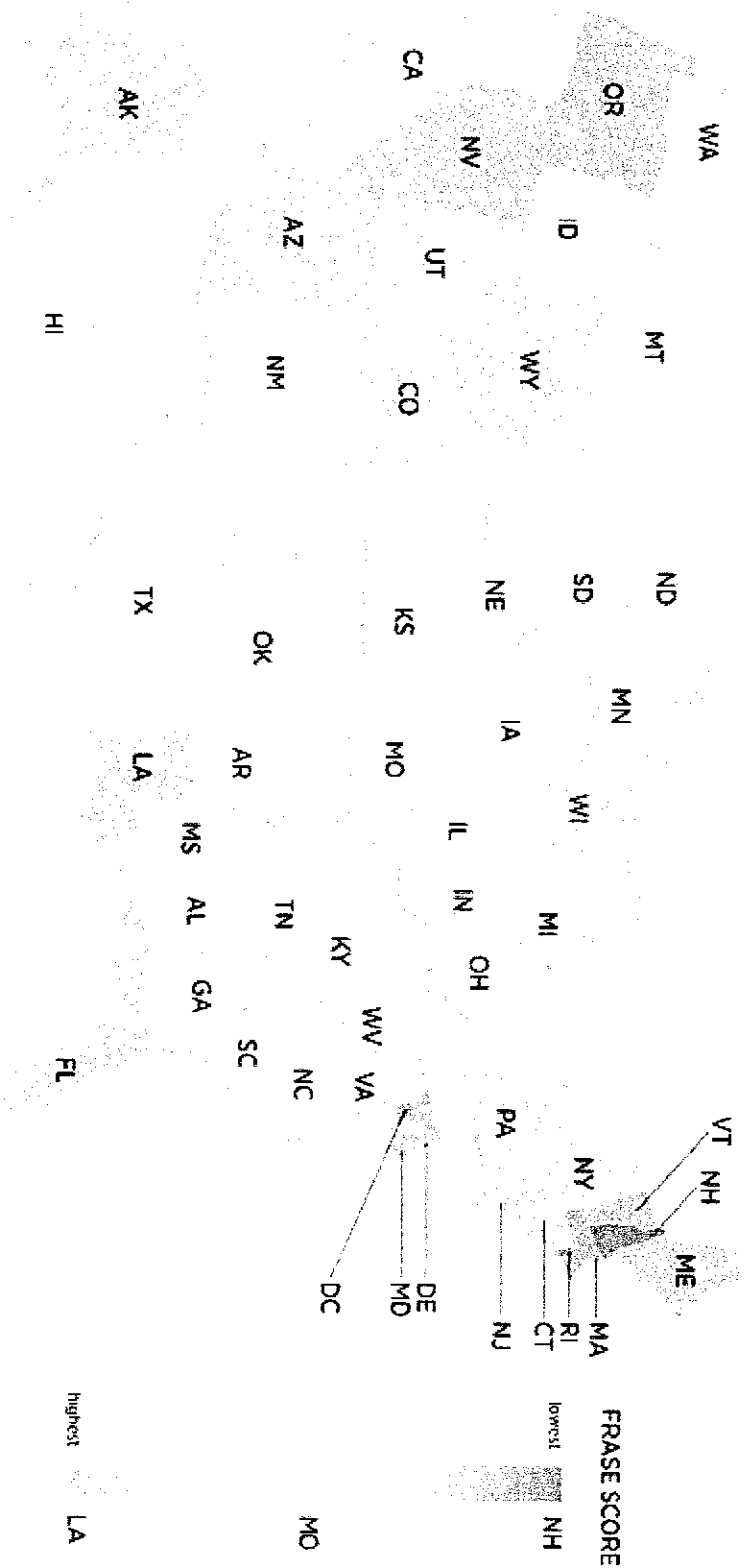
<b>P-Values</b>			0.6938				0.2354		0.394
	<b>Wald-test (x2)</b>	48.4524	102.2585		25.8496		3.078968		5.308015
	<b>P-value</b>	0.0000	0.0000		0.000		0.0064		0.0001
	<b>Degrees of Freedom</b>	(14,232)	(15,231)		(9,237)		(6,240)		(5,241)
	<b>AB test AR(1) (p-value)</b>	0.3215	0.1046		0.0896		0.1327		0.1202
	<b>AB test AR(2) (p-value)</b>	0.616	0.104		0.0616	*	0.1412		0.1504
	<b>J-statistic</b>	20.2971	21.69154		14.98535		22.41962		32.3475
	<b>Prob(J-statistic)</b>	0.009269	0.00991		0.452473		0.00764		0.000173

Table 7: Correlation Matrix

	BANKPORT	COSTEFF	CPI	CREDITQUAL	DIV	HHI	INTINCSHARE	INTRATE	NPLG	RGDP	TOTDEPG	ROE	ROA	NIM
BANKPORT	1.000	0.021	-0.006	-0.067	-0.016	-0.079	0.519	0.025	-0.007	-0.012	-0.089	-0.080	-0.102	-0.292
COSTEFF	0.021	1.000	0.016	0.258	0.255	0.032	0.152	-0.013	-0.015	-0.015	0.035	-0.111	-0.103	0.053
CPI	-0.006	0.016	1.000	0.131	0.017	-0.165	0.040	0.025	0.545	0.017	-0.011	-0.003	-0.027	0.115
CREDITQUAL	-0.067	0.258	0.131	1.000	0.125	-0.027	-0.026	1.000	-0.065	0.027	0.075	-0.015	-0.021	0.071
DIV	-0.016	0.255	0.017	0.125	1.000	0.249	0.035	0.010	0.017	1.000	0.075	0.052	0.031	-0.066
HHI	-0.079	0.032	-0.165	-0.027	0.249	1.000	-0.052	0.046	0.085	0.085	0.138	0.171	0.133	-0.143
INTINCSHARE	0.519	0.152	0.040	-0.026	0.035	-0.052	1.000	-0.004	0.045	-0.004	0.038	-0.008	-0.054	-0.154
INTRATE	0.025	-0.013	-0.039	-0.062	0.010	0.046	-0.004	1.000	-0.050	0.460	-0.130	0.050	0.051	-0.107
NPLG	-0.007	-0.044	0.025	-0.066	-0.022	0.085	0.045	-0.050	1.000	-0.015	-0.016	-0.026	-0.054	0.136
RGDP	-0.012	-0.015	0.545	-0.065	0.017	-0.010	-0.004	0.460	-0.015	1.000	-0.049	0.069	0.047	-0.062
TOTDEPG	-0.089	0.035	-0.011	0.027	0.075	0.138	0.038	-0.130	-0.016	-0.049	1.000	0.143	0.124	0.107
ROE	-0.080	-0.111	-0.003	-0.015	0.052	0.171	-0.008	0.050	-0.026	0.069	0.143	1.000	0.927	0.154
ROA	-0.102	-0.103	-0.027	-0.021	0.031	0.133	-0.054	0.051	-0.054	0.047	0.124	0.927	1.000	0.180
NIM	-0.292	0.053	0.115	0.071	-0.066	-0.143	-0.154	-0.107	0.136	-0.062	0.107	0.154	0.180	1.000

**Table 8: FRASE Score Map**

**THE DIVERSE IMPACT OF FEDERAL REGULATION ON STATES AND REGIONS**



Source: Robert A. Majumdar and Owen Simons, "The Impact of Federal Regulation on the 50 States, 2016" (Division, VA Mercatus Center at George Mason University, 2016). <http://rpubslib.org/50States>.