



# Entrepreneurship & Small Business Management, BS

**Department:**

**Management**

**College:**

**Eberly College of Business and Information Technology**

**Website:**

<https://www.iup.edu/management/undergrad/management-entrepreneurship-small-business-bs/>

**Contact Information:**

See your MyIUP for advisor information ECB 304,  
Management Department  
Eberly College of Business and Information Technology  
Phone: 724-357-2535



## Career Opportunities:

The Bachelor of Science in Management degree achieved with the Entrepreneurship and Small Business Management track prepares you for starting or working in a small business.

Other jobs and placement of graduates with this degree include business consultants, positions in research and development, business strategists and planners, as well as pathways to advanced degrees such as an MBA

## Program Features:

As a management major pursuing the Entrepreneurship and Small Business Management track at IUP, you'll learn the techniques for successfully starting and/or running a business. Among the classes you'll take are Accounting Principles I and II, Legal Environment of Business, Fundamentals of Finance, Principles of Marketing, Production and Operations Management, Business Statistics, Introduction to Entrepreneurship, and Small Business Planning.

## Student Organizations:

The Future Entrepreneurs Club cultivates future entrepreneurs and their business concepts. FEC helps these aspiring entrepreneurs to develop business plans for their business concepts. The club brings together young, aspiring entrepreneurs and successful ones, and provides a forum for students interested in entering the PASSHE State System Startup Challenge, along with any other competition that the club finds of interest.

## Experiential Learning:

In the Entrepreneurship and Small Business Management track, you'll gain an outstanding educational foundation on which to build a small business. This track is also an ideal preparation for working in a small business, where the manager often must perform several roles and manage aspects of operations, human resources, finances and cashflows, etc.

## Additional Comments:

Majors in this program often work with the Indiana Small Business Development Center, conveniently located within the Eberly college, and assist faculty and local businesses with SBI (small business institute) projects.



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College:

Degree

Calendar Year:

Website: Eberly College of Business and Information Technology  
Bachelor of Science  
2020-21

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**Program**

Students taking this track will focus on creation and operation of a small

**Description:**

business. This track is also for graduates who will be working in small businesses where the manager often must perform several managerial roles and manage several functions.

**Freshman Year:**

**Fall**

HIST 196/197/198 US History/European History/Global History 3cr  
MATH 107 & 108 Business Math/Application 4cr  
IFMG or COSC 101 Comp Lit or IFMG110 Bus Spread. 3cr  
ECON 121 Principles of Macroeconomics 3cr  
Free Elective 1 (MGMT 101) 3cr

**TOTAL 16cr**

**Sophomore Year:**

**Fall**

QBUS 215 Bus. Statistics (MATH 214) 3cr  
ENGL 202 Composition II (ENGL 101/Soph Standing) 3cr  
ACCT 201 Accounting Principles I (Sophomore Status) 3cr  
ARHI 101/MUHI 101/THTR 101/ DANC 102/THTR 161 3cr  
Natural Science 3cr

**TOTAL 15cr**

**Junior Year:**

**Fall**

Natural Science + lab 4cr  
(COSC/IFMG101/IFMG110) 3cr  
FIN 310 Fund of Finance (ACCT 202, MATH 214) 3cr  
MGMT 310 Prin of Management 3cr  
BCOM 321 Bus & Interpersonal Comm (ENGL 202) 3cr

**TOTAL 16cr**

**Senior Year:**

**Fall**

MGMT 325 Small Bus Mgmt (MGMT 275 or jr standing) 3cr  
MGMT 492 Small Bus/Entrepreneurship Internship 6cr  
Major Elective 1 3cr  
Free Elective 3 3cr

**TOTAL 15cr**

**Spring**

ENGL 101 Composition-1 3cr  
MATH 214 Prob & Statistics for Bus Majors 3cr  
ECON 122 Principles of Microeconomics 3cr  
COMM 143/COSC 143 /ECON 143/ FCSE 143/ FDNT 143/ FIN 143/KHSS 143/ NURS 143 3cr  
PSYC 101 General Psychology 3cr

**TOTAL 15cr**

**Spring**

ACCT 202 Accounting Principles II (ACCT 201) 3cr  
BLAW 235 Legal Environment of Business Philosophy or Religious Studies (choose one) 3cr  
PHIL100/101/122/130/223/240 or RLST 100/110/101) 3cr  
Choose one Social Science Course from the UG Catalog: SOC 151/161, ANTH 110/211, GOEG 101/102/103/104, PLSC 101/111, JRNL 105, and more choices 3cr

**TOTAL 15cr**

**Spring**

MKTG 320 Prin of Mktg (ECON 122) 3cr  
MGMT 330 Prod & Op Mgmt (MATH 115, 214) 3cr  
MGMT 275 Intro to Entrepreneurship (Sophomore status) 3cr  
MGMT 3/4XX 3cr  
Free Elective 2 3cr

**TOTAL 15cr**

**Spring**

MGMT 495 Bus Policy (Bus Core + Grad Senior) 3cr  
MGMT 403 Small Business Planning (IFMG/ COSC 101, MGMT 325) 3cr  
Major Elective 2 3cr  
Free Elective 4 3cr  
Free Elective 5 1cr

**TOTAL 13cr**

**Total Credits for Degree:**

**120 Credits**

\*Due to curriculum changes from future semesters, the official version of this document will be located in the department office.