



# General Management, BS

**Department:**

**Management**

**College:**

**Eberly College of Business and Information Technology**

**Website:**

<https://www.iup.edu/management/undergrad/general-management-bs/>

**Contact Information:**

See your MyIUP for advisor information ECB 304,  
Management Department  
Eberly College of Business and Information Technology  
Phone: 724-357-2535



## Career Opportunities:

The General Management track emphasizes the achievement of organized goals through the efforts of organization members, preparing you for a leadership role in the competitive world of business. Your Bachelor of Science degree in Management prepares you for diverse and rewarding careers in a wide variety of businesses and industries in public, private, and non-profit sectors. The US Bureau of Labor Statistics projects that employment in management occupations will grow faster than the average for all occupations generating up to 550,000 new jobs from 2019-2029! ([www.bls.gov/ooh/management/home.htm](http://www.bls.gov/ooh/management/home.htm))

## Program Features:

Leaders are good decision makers. They know how to evaluate ideas, take action, and organize other people to make plans work. As a management major pursuing the General Management track at Indiana University of Pennsylvania, you'll come to know your decision to enroll in the Eberly College of Business and Information Technology was an excellent choice.

## Student Organizations:

Student organizations and corporate internships provide students with hands-on application and referenceable experiences. Student-led organizations such as the Management Association, Association for Supply Chain Management, Society for Human Resource Management among many others, allow students to participate in plant tours, network with business leaders and connect the classroom to the day to day business world.

## Experiential Learning:

Management faculty bring the business world to the classroom. Your management classes emphasize emerging theories that respond to our changing business world, as well as the practical reality of the day to day business. Core classes in Management, Marketing, Finance, Accounting, and MIS form a strong business foundation, while advanced classes on topics such as supply chain, quality, and human resource management add the depth and expertise that employers demand. For-credit internship opportunities also contribute to a high-level of experiential learning.

## Additional Comments:

The Eberly College of Business and Information Technology provides all students with a sound business core that emphasizes financial, analytical, and behavioral aspects of business. The Management major emphasizes the quantitative, qualitative, and human aspects of effective business management and leadership.



# General Management, BS

Department: **Management**  
 College: **Eberly College of Business and Information Technology**  
 Degree: **Bachelor of Science**  
 Calendar Year: **2020-21**  
 Website: <https://www.iup.edu/management/undergrad/general-management-bs/>

**Program Description:** While both management theory and application are taught in all of the department's majors, this track is distinguished by its emphasis on the achievement of organized goals through the efforts of organization members.

<b>Freshman Year:</b>	<b>Fall</b>		<b>Spring</b>	
HIST 196/197/198 US History/European History/Global History		3cr	ENGL 101 Composition-1	3cr
MATH 107 & 108 Business Math/Application		4cr	MATH 214 Prob & Statistics for Bus Majors	3cr
IFMG or COSC 101 Comp Lit or IFMG110 Bus Spread.		3cr	ECON 122 Principles of Microeconomics	3cr
ECON 121 Principles of Macroeconomics		3cr	COMM 143/COSC 143 /ECON 143/FCSE 143/ FDNT 143/ FIN 143/KHSS 143/	3cr
Free Elective 1 (MGMT 101)		3cr	NURS 143	
		<b>TOTAL 16cr</b>	PSYC 101 General Psychology	3cr
				<b>TOTAL 15cr</b>
<b>Sophomore Year:</b>	<b>Fall</b>		<b>Spring</b>	
QBUS 215 Bus. Statistics (MATH 214)		3cr	ACCT 202 Accounting Principles II (ACCT 201)	3cr
ENGL 202 Composition II (ENGL 101/Soph Standing)		3cr	BLAW 235 Legal Environment of Business	3cr
ACCT 201 Accounting Principles I (Sophomore Status)		3cr	Philosophy or Religious Studies (choose one)	
ARHI 101/MUHI 101/THTR 101/			PHIL100/101/122/130/223/240 or	
DANC 102/THTR 161		3cr	RLST 100/110/101)	3cr
Natural Science		3cr	Choose one Social Science Course from the UG Catalog: SOC 151/161,	3cr
		<b>TOTAL 15cr</b>	ANTH 110/211, GOEG 101/102/103/104, PLSC 101/111, JRNL 105, and more choices	3cr
				<b>TOTAL 15cr</b>
<b>Junior Year:</b>	<b>Fall</b>		<b>Spring</b>	
Natural Science + lab (COSC/IFMG101/IFMG110)		4cr	MKTG 320 Prin of Mktg (ECON 122)	3cr
FIN 310 Fund of Finance (ACCT 202, MATH 214)		3cr	MGMT 330 Prod & Op Mgmt (MATH 115, 214)	3cr
MGMT 310 Prin of Management		3cr	ECON XXX (Any 300/400 level ECON course)	3cr
BCOM 321 Bus & Interpersonal Comm (ENGL 202)		3cr	MGMT 300 HRM (PSYC 101)	3cr
		<b>TOTAL 16cr</b>	Free Elective 2	3cr
				<b>TOTAL 15cr</b>
<b>Senior Year:</b>	<b>Fall</b>		<b>Spring</b>	
MGMT 311 Human Behv. in Org. (PSYC 101)		3cr	MGMT 495 Bus Policy (Bus Core + Grad Senior)	3cr
MGMT 451 International Management (MGMT 310)		3cr	MGMT 428 Seminar in Mgmt (MGMT 310) (W)	3cr
MGMT 434 Industrial Quality: Statistical Tools & Mgmt (MATH 214)		3cr	MGMT/ACCT Any one MGMT course or	
Controlled Elective 1		3cr	ACCT 300 Managerial Accounting (ACCT 202)	3cr
Free Elective 3		3cr	Free Elective 4	3cr
		<b>TOTAL 15cr</b>	Free Elective 5	1cr
				<b>TOTAL 13cr</b>
<b>Total Credits for Degree:</b>				<b>120 Credits</b>

\*Due to curriculum changes from future semesters, the official version of this document will be located in the department office.