



**NR LABS**  
CYBER, IT'S IN OUR DNA

IUP Cyber Security  
Conference



# Agenda



- Introduction
- Our Experience
- Resume
- Interviews
- Negations
- Mistakes (mainly Logan's)

# Introduction

- Who are we?
- What do we do?
- What is this talk even about?



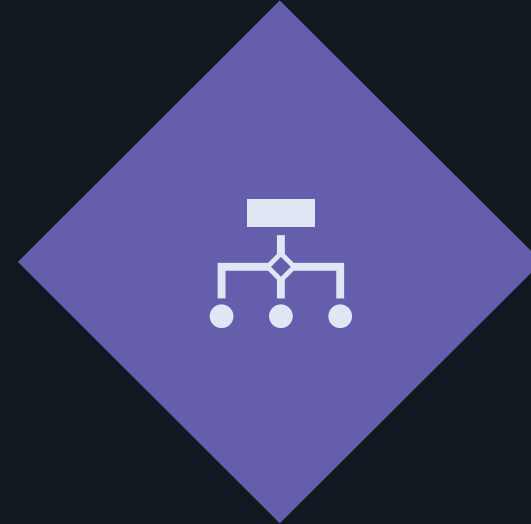
*An expert is someone who knows more and more about less and less until finally he knows everything about nothing. – Nicholas Butler*

# What's not being said



## Reality

- It's hard
- You'll need experience
- Expectations



## LinkedIn World

- Everything is Celebrated
- Everything is Perfect
- Every Company Cares



 **Sebastián Ramírez**  
@tiangolo

I saw a job post the other day. 📌


It required 4+ years of experience in FastAPI. 🤖

I couldn't apply as I only have 1.5+ years of experience since I created that thing. 😊


Maybe it's time to re-evaluate that "years of experience skill level". ♻️

7:40 AM · Jul 11, 2020 · [Twitter Web App](#)

341 Retweets and comments 1.1K Likes

 7 years ago was 2009. So yes, I have this.  
\*Creator of NodeJS

**Actual Recruiter** @actualrecruiter  
7-10 years experience nodeJS

 **the internets isaacs**  
@tjs [Follow](#)

I guess it wasn't until the summer that I started messing around with node, so a few months shy. But still :)

```
• [10:20] Ryan Dahl: Add a third argument to http.cat to specify req headers. (7 years ago)
• [10:20] [Ryan] Pass the Host header in http.cat calls, if it was specified in the URL passed to http.cat. (7 years ago)
• [10:20] Ryan Dahl: suffix: require() and include() should work in callbacks. (7 years ago)
```

RETWEETS 2 LIKES 11

10:30 AM - 10 May 2016

 **I Am Devloper**  
@iamdevloper

> we're looking for a junior developer with the experience of a senior developer for the salary of an intern

9:40 PM · Oct 18, 2017

6,773 Retweets 14,422 Likes



Found a job opening that requires 8+ years of Swift experience.

Swift is a programming language that came out 3 years ago.

8/18/17, 2:05 PM

26.4K Retweets 67K Likes

# Common Resume Mistakes

## Typo's

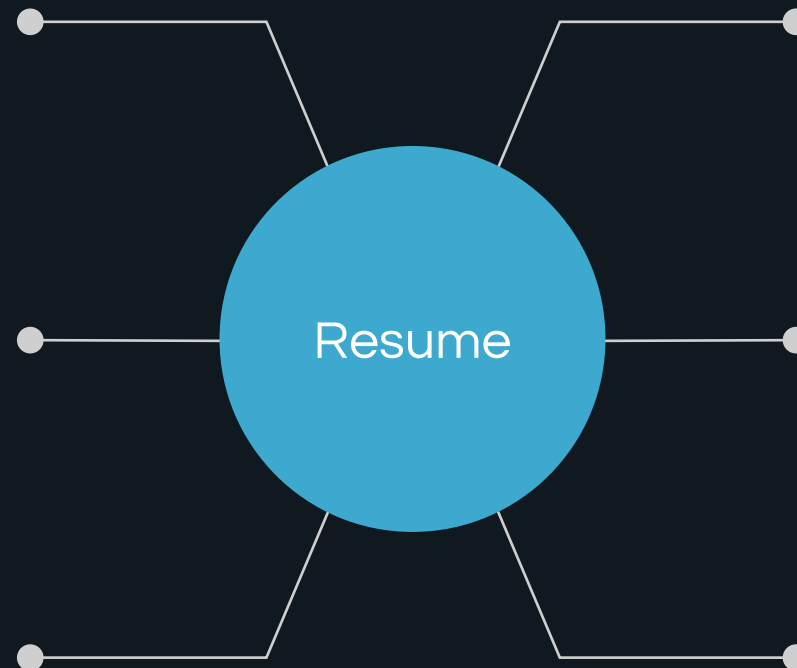
Cing bad SpeLleng an  
grammur is coomun

## Lack of Clarity

I was there sometimes  
and maybe worked  
somewhere, but I again  
work for here too

## Bloat

Certifications & Awards can be  
good ...but



## Lying

Please stop!

## Lack of Experience

It's okay, we know!

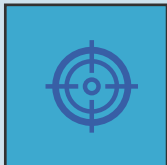
## Contact Information

Stop providing your gamer tags  
and discord links

# Show pride in your work!



I worked on an SSH project to ensure we had successful connections



I designed and deployed a robust SSH proxy infrastructure aimed at securing remote access to sensitive systems. The objective was to establish a single entry point for SSH connections, allowing for strict control, auditing, and monitoring of privileged access.

*Objective* Ideal position would be businessman, with \$18,000 to \$21,000 salary with benefits and the following additional compensation: office, receptionist, stocks and bonds, commemorative coins.

*Experience* 1996-present: Business Incorporated, *Cleveland*  
Vice President of Impressive Business Dealings  
• Outsourcing and inbuying  
• Overseeing important industry  
• Burning the midnight oil

1992-1995: The Newspaper, *Cleveland*  
Reporter  
• Wrote lots of articles  
• Took excellent photographs  
• Won Puletsur Prize and donated it to charity

*Additional Experience* General life experience, fiber optics, PowerPoint, acting Commissioner of fantasy football league.

*Education* Yale  
Harvard  
Oxford  
DeVry  
Hold degrees in Business Running and Profit Making

*Interests* Work, putting in overtime, not drinking, smoking, or doing anything else that would increase the company's health-care costs. I do read business magazines and upselling.

REFERENCES UNAVAILABLE  
BECAUSE THEY WERE ALL BURNED UP IN A FIRE

fax to Kinkos • e-mail [lovestowork@hotmail.com](mailto:lovestowork@hotmail.com)  
32145 Main Street • Cleveland, OH 44444 • Phone (216) 555-8764

I HAVE  
A  
BACHELOR'S  
DEGREE  
GIVE  
JOB.

OBJECTIVE

To claw my way to the top using any means necessary...but then be a fair and just ruler and bring your company to new heights, or whatever

PERSONAL ATTRIBUTES

Cat-like reflexes – now you see me, meow you don't  
Possible ESP  
Knows when to hold, knows when to fold  
Emits pleasant aroma(s)  
Horse-like laugh (optional)  
Extremely proficient in Mariokart for Super Nintendo  
Not bad at "sexy" dancing  
29 years old but have the facial hair of a 13 yr old  
Can eat a LOT at one sitting. Oh, also I can moonwalk quite well

EXPERIENCE

I am quite experienced with the McDonald's Menu  
One time I rode a horse but it bucked me off. I was injured and ended up gaining like 30lbs but then I shed that weight like snakeskin, very fast metabolism

- Im good with ppl
- I wear your clothes
- Im a model so I can sell the clothes

Skills

- Good at organizing
- Good sense of humor
- Good with people
- Good with infants and children

Hobbies

- Hunting
- Laser tag
- Animal training
- Eyebrow tweezing
- Tattoo assistant
- I donated my hair to charity

Volunteer experience

- Wrapping gifts at the hospital
- Wrapping gifts at centerpoint mall
- Wrapping presents at the bay
- Touring children around the school and gave them snacks like coke and cookies

I hope you think I could work at this job. I think I would do well because im a good



# Interviews

## Read the Room

Try to gauge what's relevant

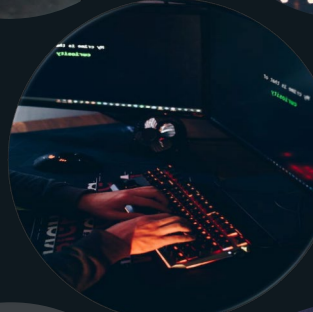


## Appropriate Conversations

Try to keep the conversation clean

## Control what you can

Do your research in advance, clarify any concerns or complications, and communicate clearly



## It's ok to be nervous

Interviews can be nervous, especially if it's something you really want

## Ask Questions!






One of the simplest things you can do is ask any question



## Don't Lie!

Just another reminder!

# Wheeling and Dealing

-  Balancing Act
-  Be Open to Conversation
-  Overall Value
-  Know your Audience
-  It's Optional

# My Mistakes



## What went wrong



Interviews:  
I didn't prepare



Resumes:  
Over Complicated



Time Management:  
Didn't exist



Learning:  
Adapt & can-do mentality

## Improving

- Practice makes perfect
- Catered my resume
- Adopted a calendar
- Adjusted my viewpoint

# In Conclusion

“Don’t go around saying the world owes you a living. The world owes you nothing. It was here first.” —*Mark Twain*

- Honesty
- Express Interest
- Clarity
- Preparation
- Be human



# NRL LABS



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[Logan's LinkedIn](#)

*From Campus to Career: Making Moves, Not Mistakes*