MINUTES OF THE MEETING OF THE COUNCIL OF TRUSTEES OF INDIANA UNIVERSITY OF PENNSYLVANIA HELD IN GORELL HALL, JOHN SUTTON HALL, DECEMBER 15, 2011, AT 4:30 P.M. PURSUANT TO NOTICE GIVEN

Mr. David Osikowicz, chair of the Council of Trustees, called the meeting to order.

Attendance

The following council members were present:

Mr. David Osikowicz, Chair Mrs. Susan S. Delaney, Vice Chair Mr. Jonathan B. Mack, Secretary Mr. James C. Miller, Treasurer Mr. Mark A. Holman Mr. Andrew S. Longacre Mrs. Carolyn P. Snyder Dr. Mary Esther Van Shura

The following council members were absent:

Ms. Colleen Kopp The Honorable Samuel H. Smith Mr. Gealy W. Wallwork

Ex officio, Dr. John Cavanaugh, Chancellor of the Pennsylvania State System of Higher Education

The following university administrators were also present:

Dr. David Werner, Interim President

Dr. Gerald Intemann, Provost and Vice President for Academic Affairs

Dr. Cornelius Wooten, Vice President for Administration and Finance

Dr. Rhonda H. Luckey, Vice President for Student Affairs

Mr. Jim Begany, Vice President for Enrollment Management and Communications

Mr. William Speidel, Associate Vice President for Development

Mrs. Robin A. Gorman, Executive Assistant to the President

Ms. Barbara J. Moore, Director of Institutional Research, Planning, and Assessment

Dr. Tim Mack, Dean of Graduate Studies and Research

IUP COUNCIL OF TRUSTEES EXECUTIVE SESSION

The IUP Council of Trustees met in executive session to discuss personnel issues, collective bargaining/labor relations matters, acquisition of real estate, litigation, and other privileged and confidential matters.

READING AND CONSIDERATION OF THE MINUTES

The following motion was approved:

THAT THE MINUTES FROM THE MEETINGS OF THE COUNCIL OF TRUSTEES HELD ON SEPTEMBER 15, 2011, BE APPROVED.

REPORT OF THE PRESIDENT

Dr. Werner commented on the resolutions that would be presented for approval later in the meeting. He noted that one would recognize the Indiana Fire Association and, in particular, the volunteer live-in student firefighters for their heroism. IUP is particularly proud of this partnership between the university and the community in which students volunteer and live at the fire station. He noted that the trustees will also recognize some of IUP's athletic teams that have been successful this year in Division II, which he described as the heart of intercollegiate athletics. IUP is not involved in athletics as a money-making proposition, he noted, but an opportunity to develop student-athletes.

In the wake of recent events at Penn State University, IUP investigated and reviewed its sexual abuse and sexual harassment policies and procedures. While some minor revisions were recommended, Dr. Werner believes IUP's policies and procedures would make the situations at Penn State unlikely to occur at IUP. Procedures are in place at IUP to ensure that child abuse and sexual abuse are reported to more than one place, minimizing the opportunity for cover-ups.

On October 14, IUP hosted, for the first time, a naturalization ceremony, in which more than one hundred people from forty countries took the Oath of Allegiance to become U.S. citizens. This event included an IUP professor from the Political Science Department, Dr. Pooja Rishi.

The Kovalchick Convention and Athletic Complex was the host site for the 2011 Fall (PACT) Pennsylvania Association of Councils of Trustees' conference on November 19 and 20. The event provided an opportunity to highlight IUP, and the IUP community responded. On November 19, the Fine Arts Department held performances at Fisher Auditorium that highlighted the music, dance, and theater programs. The second day featured presentations by faculty and staff members and breakout sessions for the trustees. Posters were displayed in the Kovalchick Complex lobby, showcasing the unique research and high-quality programs at IUP. Dr. Werner recognized the hard work of Robin Gorman and the organizing committee, faculty and staff members, students, and of course the trustees in making the event a success.

IUP was engaged with the State System earlier this fall in a hearing for the Senate Appropriations Committee of the Pennsylvania Legislature. At the three-hour hearing, the State System had an opportunity to showcase what its universities do. Dr. Robert Boldin of the Eberly College of Business and Information Technology, director of the Small Business Incubator, and Beth Gregg, a graduate of the incubator, spoke about how the incubator has helped the economic development of Indiana County. Dr. Lisa Palmer of the Department of Nursing and Allied Health Professions spoke about the nursing program, highlighting the new simulation laboratory, which opened within the last three weeks. She and Dr. Francisco Alarcon of the Department of Mathematics served on the faculty panel. IUP was well-represented at the hearing and made a favorable impression on the Senate committee.

Also this fall, IUP hosted the fourth program in the First Commonwealth Lecture Series, endowed in part by a gift from First Commonwealth Bank. Former CIA operations officer Valerie Plame Wilson and her husband, U.S. diplomat Joseph Wilson, gave an engaging presentation to an audience of more than nine hundred. Dr. Werner thanked the Student Cooperative Association, in addition to First Commonwealth, for its support.

On December 1, IUP held its fourteenth in a series of luncheons to honor public officials as part of the Legislative Fellow Program. This event, held in conjunction with APSCUF, has been well-received. Those recognized were Representative Frank Dermody from the Pittsburgh area and IUP alumnus James Wansacz, who had been a state representative and is now a county commissioner in eastern Pennsylvania. The event also recognized the many local public officials who support the university in a variety of ways.

Dr. Werner noted that final exams were coming to a close, and commencement was coming up on Saturday. IUP expected to confer degrees on approximately 765 students. About 263 people who graduated in the summer would also have an opportunity to participate in the ceremony. The event serves as a reminder to the IUP community that we are here to produce educated citizens for the commonwealth and the nation. This year's University Professor, Lynn Botelho, was to be the speaker at both the graduate ceremony in the morning and the undergraduate ceremony in the afternoon.

The following motion was approved:

THAT THE REPORT OF THE PRESIDENT BE ACCEPTED.

PUBLIC COMMENT

No public comments were made.

NEW BUSINESS

REPORT OF THE AUDIT COMMITTEE

James C. Miller, chair of the Audit Committee, presented the following report:

The Audit Committee of the IUP Council of Trustees comprises Mr. James Miller, Mr. Gealy Wallwork, and Mr. Jonathan Mack. On November 8, 2011, Mr. Miller and Mr. Wallwork conducted an exit conference with representatives from the accounting firm ParenteBeard, LLC, to discuss the results of the annual audit of the IUP financial statements for the fiscal year that ended June 30, 2011. Mr. Mack was absent. Also in attendance from IUP were Dr. Cornelius Wooten, vice president for Administration and Finance; Ms. Susanna Sink, associate vice president for Finance; Mr. Rick White, director of Financial Operations; and Ms. Brenda Penrod, assistant director of Financial Operations. Ms. Elizabeth Kaciubij and Mr. Sam Stephenson of ParenteBeard, LLC, provided an overview of the IUP financial statements, discussed accounting standards, and answered numerous questions from the Audit Committee members. The Audit Committee is pleased to report that ParenteBeard, LLC, rendered an unqualified opinion on the IUP financial statements for the fiscal year that ended June 30, 2011.

The following motion to accept the audited financial statements was approved:

THAT IUP'S AUDITED FINANCIAL STATEMENTS FOR THE FISCAL YEAR THAT ENDED JUNE 30, 2011, BE ACCEPTED AS DISTRIBUTED TO THE IUP COUNCIL OF TRUSTEES.

REPORT OF THE ADMINISTRATION AND FINANCE COMMITTEE

Jonathan Mack presented the following report on behalf of Gealy Wallwork, chair of the Administration and Finance Committee:

The Administration and Finance Committee reviewed and discussed the items appearing on pages 104-109 in the Docket Report and Exhibits 1 through 5, which depict the highlights of the Administration and Finance Division.

September 15, 2011, Committee Minutes

The committee reviewed the September 15, 2011, minutes of the Administration and Finance Committee meeting. The minutes were approved as distributed.

Procurements and Services, Purchasing Card Expenditures

As required by Act 13 and Act 188, the committee reviewed the procurements and services since the last meeting as depicted in Exhibit 5 of the Docket Report.

The following motion was approved:

THAT, AS REQUIRED BY ACT 13 AND ACT 188, PROCUREMENTS AND SERVICES NEGOTIATED OR AWARDED BY THE PRESIDENT FROM JULY 1, 2011, THROUGH SEPTEMBER 30, 2011, FOR \$5,643,157.00, INCLUDING CARD PURCHASES AS SHOWN IN EXHIBIT 5 OF THE DOCKET REPORT, BE APPROVED.

Resolution for Acceptance and Approval of the Campus Dining Master Plan

Following a presentation by the university staff, the following motion was approved:

WHEREAS, Indiana University of Pennsylvania (IUP) authorized the preparation of the Campus Dining Master Plan for the Indiana campus in 2010;

WHEREAS, IUP selected the firms of Desmone & Associates Architects and Envision Strategies through a request-for-proposal process and entered into an agreement with Desmone & Associates Architects on February 14, 2011, to prepare the Campus Dining Master Plan:

WHEREAS, Desmone & Associates Architects and Envision Strategies submitted the Campus Dining Master Plan on September 15, 2011;

WHEREAS, the planning process has included input from the university community including surveys and interviews of students and faculty and staff members;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees of Indiana University of Pennsylvania

ACCEPTS AND APPROVES THE TOTAL CONCEPT OF THE IUP CAMPUS DINING MASTER PLAN AS PRESENTED TO THE COUNCIL OF TRUSTEES ON SEPTEMBER 15, 2011, AND AGAIN ON DECEMBER 15, 2011.

Approved this fifteenth day of December 2011.

Resolution for Acceptance and Approval of the Revisions to the Long-Range Campus Facilities Master Plan

Following a presentation by the university staff, the following motion was approved:

WHEREAS, Indiana University of Pennsylvania accepted and approved the total concept of the IUP Long-Range Campus Facilities Master Plan as submitted by JJR, LLC, on December 16, 2010;

WHEREAS, the IUP Long-Range Campus Facilities Master Plan called for a food service master plan to be prepared within the zero- to five-year phasing plan;

WHEREAS, a food service master plan (the Campus Dining Master Plan) was prepared, and recommendations were presented to the Council of Trustees on September 15, 2011;

WHEREAS, Indiana University of Pennsylvania accepted and approved the Campus Dining Master Plan as submitted on December 15, 2011, by the Division of Student Affairs;

WHEREAS, JJR, LLC, under a maintenance contract for the Long-Range Campus Facilities Master Plan, has incorporated the Campus Dining Master Plan into the Long-Range Campus Facilities Master Plan, making the necessary revisions to the long-range plan and its phasing;

WHEREAS, the revisions to the long-range plan have been reviewed and agreed upon by the IUP administration;

WHEREAS, the IUP administration has submitted revisions to the Council of Trustees as follows:

- 1. Adjust the proposed Natural Sciences and Mathematics building footprint.
- 2. Plan for the demolition of Keith Hall as part of the Dining Hall Master Plan.
- 3. Construct a new, full-service dining facility (North Dining Hall) on the site of the demolished Keith Hall.
- 4. Construct a food retail center (Fine Arts Food Court) in the open site west of Stabley Library along Eleventh Street.
- 5. Renovate the Folger Food Court building, converting it into a full-service dining facility.
- 6. Demolish Foster Dining Hall.
- 7. Implement revisions into the Long-Range Campus Facilities Master Plan within the above referenced zero- to five-year phasing process (2012-2017) as listed below:

PROJECT	YEARS	ESTIMATED COST	FUND
Fine Arts Food Court	2012-2014	\$4,913,665	Aux
North Dining Hall	2013-2016	\$17,717,955	Aux
Folger Renovation	2013-2015	\$12,105,662	Aux
Demolition of Keith Hall	2014	\$1,962,972	Aux
Demolition of Foster Dining/ Interim Parking	2016	\$2,203,954	Aux/CC
New Facility for College of Natural Sciences and Mathematics	2016-2020	\$86,200,000	CC
Renovation of Weyandt Demolition of Leonard			

NOW, THEREFORE, BE IT RESOLVED, that the Council of Trustees of Indiana University of Pennsylvania

ACCEPTS AND APPROVES THE PROPOSED REVISIONS TO THE IUP LONG-RANGE CAMPUS FACILITIES MASTER PLAN AS PRESENTED.

Approved this fifteenth day of December 2011.

Resolution for Approval to Finance Dining Master Plan Project

Following a presentation by the Vice President for Administration and Finance, the following motion was approved:

WHEREAS, the IUP Council of Trustees heard a presentation of the IUP Campus Dining Master Plan at its meeting on September 15, 2011, and is now being asked to approve the Campus Dining Master Plan as presented at the December 15, 2011, meeting;

WHEREAS, IUP has approved the Campus Dining Master Plan and desires to implement the plan with the construction of two new dining facilities (Fine Arts Food Court and North Dining Commons) and the renovation of another existing dining facility (Folger Hall), completing the triad of dining opportunities;

WHEREAS, IUP seeks the assistance of the Pennsylvania State System of Higher Education in financing the project through the issuance of System tax—exempt debt;

WHEREAS, the source of repayment for such debt will be revenues from dining fees;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees of Indiana University of Pennsylvania

- 1. APPROVES THAT THE UNIVERSITY REQUEST THAT THE PENNSYLVANIA STATE SYSTEM OF HIGHER EDUCATION ISSUE DEBT NOT TO EXCEED A FINANCING PERIOD OF TWENTY YEARS, IN AN AMOUNT NOT TO EXCEED \$37 MILLION, THE PROCEEDS OF WHICH WILL BE USED TO FUND THE CONSTRUCTION AND START-UP ACTIVITIES OF THE CAMPUS DINING MASTER PLAN PROJECT.
- 2. APPROVES THAT THE PRESIDENT AND HIS/HER AUTHORIZED DESIGNEES ARE HEREBY AUTHORIZED TO ENTER INTO SUCH AGREEMENTS AND PROVIDE SUCH CERTIFICATIONS AS ARE NECESSARY TO AFFECT THE PURPOSES HEREIN DESCRIBED.

Approved this fifteenth day of December, 2011.

Resolution for Board of Governors' Policy for External Financial Support

The committee reviewed the Board of Governors' Policy 1985-04-A (University External Financial Support), which permits the establishment of relationships with various affiliated organizations, provided they are in compliance with specific criteria. The affiliated organizations are the Foundation for IUP, IUP Alumni Association, Student Cooperative Association, IUP Research Institute, and University Acquisitions, Inc.

The committee received and reviewed the financial summary of direct university support provided to and from the affiliate organizations as required by this policy. The report includes financial information that signifies that the Foundation for IUP, IUP Alumni Association, Student Cooperative Association, IUP Research Institute, and University Acquisitions, Inc., provide significant support to

the university. Memoranda of Understanding do exist between the university and each of the affiliates and are available upon request. Copies of each of the affiliates' audited financial statements are provided annually to the university.

The following motion was approved:

THAT THE RESOLUTION AS DISTRIBUTED REGARDING THE BOARD OF GOVERNORS' POLICY 1985-04-A, UNIVERSITY EXTERNAL FINANCIAL SUPPORT, CERTIFIES THAT FOR THE 2011-2012 FISCAL YEAR, THE FOUNDATION FOR IUP, IUP ALUMNI ASSOCIATION, STUDENT COOPERATIVE ASSOCIATION, IUP RESEARCH INSTITUTE, AND UNIVERSITY ACQUISITIONS, INC., HAVE BEEN IN COMPLIANCE WITH THIS POLICY AND THAT THE RESOLUTION BE APPROVED.

Budget Status Report

Dr. Cornelius Wooten provided a status report regarding the Educational and General budget for the period of July 1, 2011, through November 30, 2011.

2012-2013 Proposed Fees

Dr. Wooten provided an overview of the 2012-2013 proposed fee summary. A justification booklet containing the supporting documentation of the proposed fees was provided to each member of the Council of Trustees for review. The 2012-2013 proposals will be submitted for approval at the March 2012 Council of Trustees meeting.

Performance Funding Results

Ms. Barbe Moore provided a presentation on the performance funding dollars received based on the Fiscal Year 2010-2011 results.

Emergency Operations Plan Update

The IUP Public Safety Department continues to follow proactive strategies with regard to emergency operations in the university community. The Public Safety Department is working in conjunction with the IUP Safety Sciences Department to develop an electronic template for emergency operations during events at the Kovalchick Convention and Athletic Complex. Efforts are also under way to exercise the Points of Dispensing (POD) plan in regard to testing the feasibility of using a POD location at IUP as a dispensing station for flu shots in the Spring semester 2012.

REPORT OF THE ACADEMIC AFFAIRS COMMITTEE

Susan Delaney, chair of the Academic Affairs Committee, presented the following report:

Approval of Senate Actions

The Academic Affairs Committee recommends that the following University Senate actions, which have the endorsement of the president and the provost, be approved:

- Program revisions approved at the October 11, 2011, meeting of the University Senate. These revisions are as follows:
 - From the Journalism Department for the minor in Journalism

- From the Health and Physical Education Department for the Bachelor of Science in Athletic Training program
- Program revisions approved at the November 8, 2011, meeting of the University Senate. These revisions are as follows:
 - From the Sociology Department for the Master of Arts in Sociology
 - From the College of Humanities and Social Sciences for the Bachelor of Arts in Asian Studies
 - From the Physics Department for the Bachelor of Science in Physics
 - From the Counseling Department for the Master of Arts in Counseling and the Master of Education in Counseling
- A new track from the Department of Professional Studies in Education and the Department of Special Education and Clinical Services, the Bachelor of Science in Education in Early Childhood Education/Special Education Urban Track, approved at the October 11, 2011, meeting of the University Senate
- A new track from the Department of Physics, the Bachelor of Science in Physics/Pre-Engineering Track, approved at the November 8, 2011, meeting of the University Senate
- A new track from the Department of Special Education and Clinical Services,
 Dual Certification for Special Education Grades 7-12 for Secondary Education
 Majors, approved at the November 8, 2011, meeting of the University Senate

The following action was approved:

THAT THE ACADEMIC AFFAIRS COMMITTEE APPROVE THE SENATE ACTIONS THAT WERE APPROVED AT THE OCTOBER 11 AND NOVEMBER 8, 2011, MEETINGS OF THE UNIVERSITY SENATE AND SUBSEQUENTLY APPROVED BY INTERIM PRESIDENT WERNER.

Comments by Dr. Intemann

Provost Gerald Internant shared good news including a pass rate of 94.9 percent by first time nursing students on the state licensing exam known as NCLEX compared to the state average pass rate of 87.4 percent; a \$361,500 award by the Heinz Endowments to Dr. Robert Millward and his efforts to increase the numbers of minority males in the teaching field; and a reaffirmation of IUP's accreditation by the Middle States Commission in response to IUP's Periodic Review Report that was submitted in May. This report provided IUP an opportunity to demonstrate what progress has been made on the recommendations made by Middle States at the 2006 accreditation site visit. He also shared the successful approval by the Board of Governors of IUP's eleventh doctoral program, a Ph.D. in Safety Sciences. Dr. Internan reviewed the efforts made by programs and faculty members as part of the statewide Transfer Articulation Initiative to meet state mandated articulations between programs at community colleges and PASSHE programs. This articulation is mandated by Act 50 and requires that PASSHE institutions accept 60 credits toward a bachelor's degree from a student completing an associate degree. These articulations are program based and focused not on course specific requirements, but on program specific competencies. The deadline for the articulation discussion is the end of December, with anticipated implementation in fall 2012. Finally, Provost Internant provided information regarding the approval of thirty-five faculty searches, with nine of those searches for new faculty positions. The positions were created based upon guidance from the Academic Affairs strategic plan, significant growth of a program, and initiatives that are germane to future endeavors at IUP. Dr. Intemann emphasized the critical importance of reinvesting in faculty for the future viability of the institution.

Natural Sciences and Mathematics College Presentation

Dr. Deanne Snavely provided an excellent overview of the college with emphasis on three themes: commitment to teaching, student research, and going beyond the campus. Three groups each presented on one part of the theme. Three senior Mathematics Education students, Mr. Jordan Alsop, Mr. John Chelednik, and Ms. Sarah Fyock, gave an informative and entertaining overview of how new and engaging technology such as the Smartpen can be utilized to support and augment mathematics education. Ms. Rachel Snyder, a senior Psychology major enrolled in the Robert E. Cook Honors College, provided an overview of her undergraduate research in infant cognition and provided insight into the important role IUP, the College of Natural Sciences and Mathematics, and her department have had on her ongoing education endeavors. Ms. Amy Rydeen, a junior Chemistry major, provided an excellent overview of a multidisciplinary research project examining the Beaver Run Watershed for any impact from hydro-fracking within the watershed area. This research in conjunction with the Municipal Authority of Westmoreland County is a joint project involving individuals from Chemistry, Geography, and Geoscience.

REPORT OF THE STUDENT AFFAIRS COMMITTEE

Andrew S. Longacre, chair of the Student Affairs Committee, presented the following report:

The Student Affairs Committee met jointly today with the Enrollment Management and Communications Division to review and discuss the items appearing on pages 147-152 of the Docket Report regarding programs, and student, staff, and faculty accomplishments within each of these divisions.

Dr. Werner shared the achievements of the Indiana Fire Association and the live-in firefighters, resulting in the Student Affairs Committee recommending the following resolution of commendation be approved:

Indiana Fire Association's president, Bill Simmons; fire chief, Charles Kelly; IUP volunteer live-in firefighters W. Travis Burket, Simeon Logan, and Matthew Reynolds; and Indiana community live-in firefighters Michael Santos and Benjamin Harley were invited to the podium to accept a resolution of commendation for the Indiana Fire Association and volunteer live-in firefighters. The resolution of commendation reads as follows:

WHEREAS, Indiana Fire Association members W. Travis Burket, Simeon Logan, Matthew Reynolds, Michael Santos, and Benjamin Harley demonstrated extreme bravery in the rescue of a man from an apartment fire on Thursday morning, October 20, 2011;

WHEREAS, these Indiana Fire Association members, made up of three Indiana University of Pennsylvania students, W. Travis Burket, Simeon Logan, and Matthew Reynolds, and two other community members, Michael Santos and Benjamin Harley, are all volunteers in the live-in program and are routinely called upon to protect our community, many times at the risk of their own lives;

WHEREAS, these Indiana Fire Association members, with their brave action and response in this rescue, went above and beyond the call of duty;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees expresses sincere appreciation to Indiana Fire Association members W. Travis Burket, Simeon Logan, Matthew Reynolds, Michael Santos, and Benjamin Harley for their continued commitment to this community and for their lifesaving acts of courage and heroism.

The Student Affairs Committee approved the resolution of commendation for the Indiana Fire Association and live-in firefighters.

Ms. Frances Nee, associate athletic director/compliance officer, shared the fall achievements of the women's field hockey, women's soccer, and football teams, resulting in the Student Affairs Committee recommending the following resolutions of commendation be approved.

Ms. Nee and student-athletes Anouk Sickman, Shannon Sullivan, Sarah Lemieux, Casey McGowan, and Erin Shirk were invited to the podium to accept a resolution of commendation for the IUP women's field hockey team. The resolution of commendation for the women's field hockey team reads as follows:

WHEREAS, the IUP field hockey team secured a berth in the 2011 Pennsylvania State Athletic Conference (PSAC) Tournament for the first time since 2008, winning its quarterfinals matchup with Slippery Rock and advancing to the conference semifinals;

WHEREAS, the Crimson Hawks were ranked as high as fifth in Division II during the season—holding steady at sixth for most of the year, finishing with a record of 12-7 overall, and coming in second in the PSAC West with a mark of 7-3;

WHEREAS, five Crimson Hawks student-athletes were named to the All-PSAC West team, including Anouk Sickman and Shannon Sullivan, who both made the first team, and Sarah Lemieux, Casey McGowan, and Erin Shirk, who each made the second team, while Casey McGowan was named the PSAC West Freshman of the Year;

WHEREAS, head coach Gary Agard was selected to coach in the 2011 National Field Hockey Coaches Association (NFHCA) Division II North/South Senior Game on Saturday, November 12, in Bloomsburg, Pa.;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees commends the IUP field hockey team for its accomplishments to date in the 2011 season.

The Student Affairs Committee approved the resolution of commendation for coach Gary Agard and the women's field hockey team.

Curt Cignetti, head football coach, and student-athletes Byron Dovales, Johnny Franco, Mark Jackson, Grant Schallock, Harvie Tuck, Brett Ullman, Andre Henderson, and Carl Thornton were invited to the podium to accept a resolution of commendation for the IUP football team. The resolution of commendation for the IUP football team reads as follows:

WHEREAS, the IUP football program, under the direction of head coach Curt Cignetti, won its five hundredth game in a 56-6 victory over Lock Haven University on Saturday, November 5, 2011; finished the season with an overall record of 7-3; and went 5-2 in Pennsylvania State Athletic Conference (PSAC) Western Division play;

WHEREAS, the Crimson Hawks are the seventeenth NCAA Division II football program to reach five hundred all-time victories and currently have a 501-252-23 record (.660 winning percentage) in eighty-two seasons;

WHEREAS, eight different student-athletes earned All-PSAC honors; Byron Dovales, Johnny Franco, Mark Jackson, Grant Schallock, Harvie Tuck, and Brett Ullman were each named to the first team while Andre Henderson and Carl Thornton were named to the second team;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees commends the IUP football team for its accomplishments to date in the 2011 season.

The Student Affairs Committee approved the resolution of commendation for Coach Cignetti and the IUP football team.

Head coach Adel Heder, assistant coach Howard Magee, and student-athletes Heather Robbins, Tonya Fabian, and Melissa Kornock were invited to the podium to accept a resolution of commendation for the IUP women's soccer team. The resolution of commendation for the women's soccer team reads as follows:

WHEREAS, the IUP women's soccer team advanced to its eighth straight Pennsylvania State Athletic Conference (PSAC) Tournament this season, its tenth overall since 1994;

WHEREAS, the Crimson Hawks finished the season with a record of 11-4-3, going 9-3-2 in PSAC play, and were ranked as high as second in the Atlantic Region and fifteenth in the National Soccer Coaches Association of America Division II national poll during the season;

WHEREAS, three Crimson Hawks received All-PSAC honors after the season, with Melissa Kornock named to the first team, Heather Robbins to the second, and Tonya Fabian to the third; Melissa Kornock was also named to the Daktronics All-Atlantic Region first team while Heather Robbins was named to the second team;

WHEREAS, Heather Robbins was also selected to the Capital One Academic All-District team for Division II women's soccer by earning a cumulative 3.81 grade-point average and ranking as one of the top goal scorers in the nation;

NOW, THEREFORE, BE IT RESOLVED, that the IUP Council of Trustees commends the IUP women's soccer team for its accomplishments to date in the 2011 season.

The Student Affairs Committee approved the resolution of commendation for Coach Heder and the women's soccer team.

Dr. Rhonda Luckey updated the committee on Student Affairs initiatives for 2011-2012 with specific reference to living-learning communities, threat assessment, Greek life, alcohol culture change, the emerging student district along Wayne Avenue, and the Student Cooperative Association's proposed new recreation center.

Dr. Werner then shared with the committee the strategies surrounding the newly created Division of Enrollment Management and Communications at the university.

Vice President James Begany provided an update on Fall 2012 enrollment goals and the status of fall 2012 enrollment projections.

Dr. Michael Powers, interim director of Communications, provided updates on *IUP Magazine* and the Get My Story campaign.

REPORT OF THE UNIVERSITY RELATIONS COMMITTEE

James C. Miller, chair of the University Relations Committee, presented the following report:

An overview of the University Relations activities, projects, and outcomes for the fiscal year can be found in the Council of Trustees' docket on pages 154 to 158.

Discussion

Mr. Bill Speidel, associate vice president for Development, introduced Ms. Betsy Lauber, the new director for the Foundation for IUP.

He also introduced the new assistant director of annual giving, Ms. Mary Jo Ludwig.

Ms. Emily Smeltz, director of Annual Giving, gave a presentation on the current status of the Annual Giving program at IUP and a brief review of the last five fiscal years. In total, revenue in Annual Giving is up by 51 percent since Fiscal Year 2007. The number of commitments the office received during that same time period has increased by 40 percent. Ms. Smeltz provided updates on new initiatives of interest in the phonathon, direct mail, e-solicitations, and student philanthropy and demonstrated the newly designed online-giving site. She outlined the office's areas of focus for the next five fiscal years. These include increases in donor retention, average gift size, membership in IUP's Leadership Society, philanthropic involvement on the part of faculty and staff members, and student philanthropy awareness, as well as continued collaboration with university partners.

Mr. Speidel reported that Marts & Lundy has been selected to provide a comprehensive development operations audit review for the University Relations Division, focusing on the fundraising process. This report will identify strengths and weaknesses for improvement of the overall program.

Mr. Speidel reviewed the quarter-ending results as of September 30, 2011. Annual fund pledges showed an increase of 6 percent over the same period last year, as well as a 95 percent increase in non-annual fund pledges. Likewise, the actual cash in gifts increased by 39 percent, and the pledge payments increased by 8.5 percent compared to the September 30, 2010, results.

OTHER BUSINESS:

FORMATION OF A FIFTH COUNCIL OF TRUSTEES' COMMITTEE

David Osikowicz reported that, as an agenda item in the conference session, the formation of a fifth committee, Enrollment Management and Communications, was proposed.

The following motion was approved:

THAT THE FORMATION OF A FIFTH COT COMMITTEE BE APPROVED: THE ENROLLMENT MANAGEMENT AND COMMUNICATIONS COMMITTEE. TRUSTEE DR. MARY ESTHER VAN SHURA WILL CHAIR THIS COMMITTEE. THE COT BYLAWS WILL BE CHANGED TO REFLECT THE ADDITION.

CANDIDATES FOR THE PRESIDENCY OF INDIANA UNIVERSITY OF PENNSYLVANIA

Mr. Osikowicz reported that, as a personnel matter in the executive session, the group of candidates for the presidency of IUP was discussed.

The following motion was approved:

THAT THE FOLLOWING CANDIDATES FOR THE PRESIDENCY OF INDIANA UNIVERSITY OF PENNSYLVANIA BE FORWARDED TO THE CHANCELLOR FOR CONSIDERATION BY THE BOARD OF GOVERNORS OF THE PENNSYLVANIA STATE SYSTEM OF HIGHER EDUCATION:

- DR. MICHAEL A. DRISCOLL
- DR. UDAY SUKHATME
- DR. MARK E. WORKMAN

RESOLUTION SETTING THE NEXT MEETING DATE

The following motion was approved:

THAT THE NEXT MEETING OF THE COUNCIL OF TRUSTEES WILL BE HELD ON MARCH 22, 2012.

THE MEETING WAS ADJOURNED AT 5:20 P.M.

Jonathan B. Mack Secretary, IUP Council of Trustees