

*This would be a new major not a track. Need re-submitted*

LSC Use Only No:	LSC Action-Date:	UWUCC USE Only No:	UWUCC Action-Date:	Senate Action Date:
		04-4	Returned	

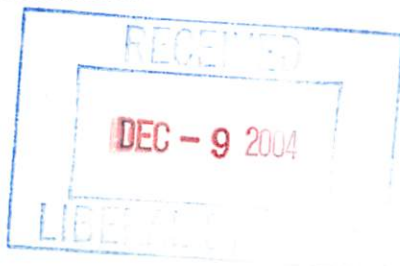
**Curriculum Proposal Cover Sheet - University-Wide Undergraduate Curriculum Committee**

Contact Person Wm. Dennis Ames	Email Address wda@iup.edu
Proposing Department/Unit Finance and Legal Studies	Phone 724-357-5771

Check all appropriate lines and complete information as requested. Use a separate cover sheet for each course proposal and for each program proposal.

<b>1. Course Proposals (check all that apply)</b> <input type="checkbox"/> New Course <input type="checkbox"/> Course Prefix Change <input type="checkbox"/> Course Deletion <input type="checkbox"/> Course Revision <input type="checkbox"/> Course Number and/or Title Change <input type="checkbox"/> Catalog Description Change	
<hr/> <i>Current Course prefix, number and full title</i> <i>Proposed course prefix, number and full title, if changing</i>	
<b>2. Additional Course Designations: check if appropriate</b> <input type="checkbox"/> This course is also proposed as a Liberal Studies Course. <input type="checkbox"/> Other: (e.g., Women's Studies, Pan-African) <input type="checkbox"/> This course is also proposed as an Honors College Course.	
<b>3. Program Proposals</b> <input type="checkbox"/> New Degree Program <input type="checkbox"/> Program Title Change <input checked="" type="checkbox"/> Program Revision <input type="checkbox"/> New Minor Program <input type="checkbox"/> New Track <input type="checkbox"/> Other	
<hr/> <i>B.S. BUSINESS/PRE-LAW TRACK</i> <i>Current program name</i> <i>Proposed program name, if changing</i>	
<b>4. Approvals</b>	
Department Curriculum Committee Chair(s)	<i>Mukesh K. Choudhry</i> <i>10/20/04</i>
Department Chair(s)	<i>[Signature]</i> <i>10/20/04</i>
College Curriculum Committee Chair	<i>[Signature]</i> <i>11/8/04</i>
College Dean	<i>[Signature]</i> <i>11/22/04</i>
Director of Liberal Studies *	
Director of Honors College *	
Provost *	
Additional signatures as appropriate: (include title)	
UWUCC Co-Chairs	

\* where applicable



Part II – Description of Curriculum Change

1. The Business Pre-Law Major is intended for the student who wants a business degree and who is interested in a law related career. This program provides the student with a broad program curriculum across at least four university departments and all the departments in the College of Business and Information Technology. Interested students should contact the pre-law advisor in the Department of Finance and Legal Studies.

Bachelor of Science – Business Pre-Law

Liberal Studies: As outlined in Liberal Studies Section with the following specifications: Mathematics: MATH 115 Humanities: PHIL 101 or 222 Social Science: ECON 121, PSYC 101 Liberal Studies Electives: BTED/COSC/IFMG 101, ECON 122, MATH 214	55
College: Business Administration Core Required Courses:	33
ACCT 201      Accounting Principles I                      3 cr ACCT 202      Accounting Principles II                              3 cr QBUS 215      Business Statistics                                      3 cr BLAW 235      Legal Environment of Business                      3 cr IFMG 300      Information Systems                                      3 cr FIN 310        Fundamentals of Finance                                3 cr MGMT 310      Principles of Management                              3 cr MKTG 320      Principles of Marketing                                3 cr BTST 321      Bus and Interpersonal Comm                        3 cr MGMT 330      Production and Operations Mgmt                    3 cr MGMT 495      Business Policy    3 cr	
Major Requirements:	21
ACCT 321    3 cr BLAW 336    3 cr CRIM 210 or 215 or 255                                3 cr ENGL 212 or 220 or 310                                3 cr HIST 320 or 321 or 346                                3 cr PLSC 358 or 359 or 361                                3 cr REAL 382    3 cr	
Controlled Electives:	6
Two courses from the following: ACCT 422, BLAW 481, ECON 332, 335, ILR 426, 480, PLSC 351, REAL 383, SAFE 420	
Free Electives:	5
Total Degree Requirements:	120

<b>Part II</b>		
<b>2a.</b>	<b>Old Program</b>	
<b><u>Bachelor of Science-Business/Pre-Law Track (1)</u></b>		
Liberal Studies: As outlined in Liberal Studies Section with the following specifications: Mathematics: MATH 115 Social Science: ECON 121, PSYC 101 Liberal Studies Electives: BTED/COSC/IFMG 101, ECON 122, MATH 214, no courses with major prefix		54-56
College: Business Administration Core Required Courses: ACCT 201 Accounting Principles I 3 cr ACCT 202 Accounting Principles II 3 cr QBUS 215 Business Statistics 3 cr BLAW 235 Legal Environment of Business 3 cr IFMG 300 Information Systems: Theory/Pract. 3 cr FIN 310 Fundamentals of Finance 3 cr MGMT 310 Principles of Management 3 cr MKTG 320 Principles of Marketing 3 cr BTST 321 Business and Interpersonal Comm. 3 cr MGMT 330 Production and Operations Mgmt. 3 cr MGMT 495 Business Policy 3 cr		33
Major: One Major In Business Administration Areas (1)		27
Accounting Major Business Technology Support Major Finance Major Human Resources Management Major Management Major/Operations Management Track Management Major/International Business Management Major/General Management Track Management Major/Entrepreneurship and Small Bus. Track Management Information Systems Major Marketing Major		
Pre-Law Interdisciplinary Program for Business		9-21
Seven courses with at least one course from six areas Criminology: CRIM 210, 215, 255 Economics: ECON 121, 122, 332 English: ENGL 212, 220, 310 History: HIST 320, 321, 346 Philosophy: PHIL 101, 222, 450 Political Science: PLSC 358, 359, 361		
Free Electives:		0-1
<b>(#) Total Degree Requirements:</b>		<b>124-125</b>

<b>Part II</b>		
<b>2a.</b>	<b>Revised Program</b>	
<b><u>Bachelor of Science – Business Pre-Law</u></b>		
Liberal Studies: As outlined in Liberal Studies Section with the following specifications: Mathematics: MATH 115 Humanities: PHIL 101 or 222 Social Science: ECON 121, PSYC 101 Liberal Studies Electives: BTED/COSC/IFMG 101, ECON 122, MATH 214		55
College: Business Administration Core Required Courses: ACCT 201 Accounting Principles I 3 cr ACCT 202 Accounting Principles II 3 cr QBUS 215 Business Statistics 3 cr BLAW 235 Legal Environment of Business 3 cr IFMG 300 Information Systems: Theory/Pract. 3 cr FIN 310 Fundamentals of Finance 3 cr MGMT 310 Principles of Management 3 cr MKTG 320 Principles of Marketing 3 cr BTST 321 Bus & Interpersonal Comm 3 cr MGMT 330 Production and Operations Mgmt 3 cr MGMT 495 Business Policy 3 cr		33
Major Requirements:		21
ACCT 321 3 cr BLAW 336 3 cr CRIM 210 or 215 or 255 3 cr ENGL 212 or 220 or 310 3 cr HIST 320 or 321 or 346 3 cr PLSC 358 or 359 or 361 3 cr REAL 382 3 cr		
Controlled Electives:		6
Two courses from the following: ACCT 422, BLAW 481, ECON 332, 335, ILR 426, 480, PLSC 351, REAL 383, SAFE 420		
Free Electives:		5
<b>Total Degree Requirements:</b>		<b>120</b>

(#) See advisory paragraph "Timely Completion of Degree requirements" in the section on Requirements for Graduation.  
(1) This is the generic outline for the prelaw program with any of the listed Eberly College of Business and Information Technology majors.

## Part II

2b. No new or revised courses are included in this proposal.

### 3. Rationale for Change

The reason and impetus for this change is simply to repackage the old business pre-law program into a new required 120 credit program while still maintaining the required existing university wide pre-law curriculum. Indeed, without a revision, it would be impossible for any business major to complete a pre-law program in 120 credits.

## Part III Implementation

1. The proposed revision will not affect students in the existing program.
2. Unless a material increase of pre-law students appears in the College of Business (which is not anticipated), faculty resources are adequate. Keep in mind, no new courses are being proposed.
3. Other resources are adequate.
4. As a result of this revised 120 credit business pre-law major, there probably will be an increase in the number of students. The anticipation is that more students will elect the revised program as a double major due to more overlap of curricula particularly with accounting, finance, and economics. However a material increase in the number of students is not expected. Thus, the Department of Finance and Legal Studies, which employs the business law faculty, which have in the past performed the pre-law advising, should have minor, if any, adjustments to the proposed revision.

## Part IV Periodic Assignment

1. Describe the evaluation plan.

Regular assessment of the program will be conducted by external and internal evaluators. Internally the Legal Studies faculty will be primarily responsible for program evaluation on an annual basis. A database of student input will be established and maintained; especially of graduates achieving a law related job or admission to law school. Coordination with other pre-law programs shall be maintained.

For individual courses, the instructor of each class will be evaluated following Collective Bargaining Agreement criteria and recently updated IUP student evaluation process.

External evaluation will be conducted by the Association to Advance Collegiate Schools of Business (AACSB) periodically.

2. Specify the frequency of evaluation.

An internal evaluation of the program and courses will be conducted annually by the department faculty. The AACSB conducts interim periodic reviews from time to time and performs a full accreditation review every five years.

3. Identify the evaluating entity.

External: AACSB

Internal: Department of Finance and Legal Studies faculty, and former and current students

## Part V Course Proposals

None of the courses in this proposal are new or revised

## Part VI Letters of Support or Acknowledgement

Please refer to the attachments.

# Indiana University of Pennsylvania

Department of English  
Leonard Hall, Room 110  
421 North Walk  
Indiana, Pennsylvania 15705-1094

724-357-2261  
Fax: 724-357-2265  
Internet: <http://www.iup.edu>

October 6, 2004

Dr. Dennis Ames, Proposer  
Department of Finance and Legal Studies  
Eberly College of Business and Information Technology  
664 Pratt Drive Room 324  
Indiana PA 15705

I am writing in support of your proposal to revise the Business Pre-Law program to accommodate the 120-credit limit mandated by the PASSHE.

The program not only meets the 120-credit limit but provides six credits in controlled electives (a new category) and 2-5 credits in free electives. This element of choice for the students will be of enormous benefit to them.

The English courses that form a part of the Pre-Law program are unaffected in this program revision.

Sincerely,



Dr. Gail Berlin, Chair  
Department of English

# Indiana University of Pennsylvania

Department of Safety Sciences  
Johnson Hall, Room 117  
1010 Oakland Avenue  
Indiana, Pennsylvania 15705-1087

724-357-3018  
Fax: 724-357-3992  
Internet: <http://www.iup.edu/safetysciences>

October 7, 2004

Dr. Dennis Ames  
Finance and Legal Studies  
Eberly Complex, Room 322-G  
Indiana, PA 15705

Dear Dr. Ames:

This letter is written in support of adding SAFE 420 - Law and Ethics in the Safety Profession, as one of your controlled electives in the newly proposed Bachelor of Science Business Pre-Law program.

Sincerely,



Lon H. Ferguson, EdD, CSP  
Chairperson & Professor

**From:** "Debbie Bacco" <dbacco@iup.edu>

**Subject:** Business Pre-Law Program Proposal

**Date:** Fri, 8 Oct 2004 16:03:22 -0400

**To:** <wda@iup.edu>

**Cc:** "Nicholas Karatjas" <karatjas@iup.edu>, "Debbie Bacco" <dbacco@iup.edu>



*The following is from Dr. Karatjas:*

Dr. Ames -

The Department of Economics supports the proposal to revise the Business Pre-Law Program to accommodate the 120 total credit requirement.

If you need additional information, please feel free to contact me.

Debbie Bacco, Secretary  
Department of Economics  
213 McElhaney Hall  
Indiana University of PA  
Indiana, PA 15705  
(724) 357-2640



# Indiana University of Pennsylvania

Department of Industrial and Labor Relations  
Keith Hall, Room 3-E  
390 Pratt Drive  
Indiana, Pennsylvania 15705-1087

724-357-4470  
Fax: 724-357-1292  
Internet: <http://www.iup.edu/ilr>

October 14, 2004

Professor Dennis Ames  
Department of Finance and Legal Studies  
The Eberly College of Business and Information Technology  
664 Pratt Drive  
Indiana University of Pennsylvania  
Indiana PA 15705

Dear Professor Ames:

The purpose of this correspondence is to offer a letter of support for your program revision in which you propose to revise the Business Pre-Law program so as to accommodate the 120 total credit requirement mandate from the SSHE. It is our understanding that there are no new courses proposed and this proposal does not change the pre-law curriculum currently offered.

Our department does take notice that you have added two of our courses, ILR 426 and ILR 480 as controlled electives. We will be more than pleased to work with you and welcome your students in our classrooms. Best of luck with your proposal.

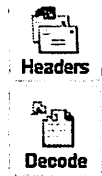
Sincerely,



Jennie K. Bullard, Ph.D., J.D.  
Chair and Associate Professor  
Industrial and Labor Relations



**From:** "Yaw Asamoah" <osebo@iup.edu>  
**Subject:** Proposed Revision in Business Pre-Law Program  
**Date:** Tue, 26 Oct 2004 16:44:02 -0400  
**To:** "William D Ames" <wda@iup.edu>  
**Cc:** "Gwendolyn Torges" <torges@iup.edu>



Hello Dr. Ames  
[Dr. Dennis Ames,  
Department of Finance & Legal Studies  
and Proposer, Business Pre-Law Program],

I write to communicate my support for your program-revision proposal for the Business Pre-Law Program. Considering that it preserves most of the old requirements, and indeed goes beyond these to add some additional requirements--such as Federal Tax I, Law of Business Organizations and Real Estate Fundamentals, I consider your proposal a stronger package that would provide our Business Pre-Law students a better preparation.

Good luck with the curriculum review. I urge my colleagues on the UWUCC to support your efforts.

sincerely yours,  
yaw

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Yaw A. Asamoah, Dean  
College of Humanities & Social Sciences  
201 McElhaney Hall  
Indiana University of Pennsylvania  
Indiana, PA 15705-1087

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# Indiana University of Pennsylvania

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441 North Walk  
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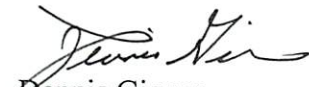
October 26, 2004

Wm. Dennis Ames  
Eberly College of Business and Information Technology  
Department of Finance and Legal Studies  
Eberly Complex, Room 332-G  
664 Pratt Drive  
Indiana, PA 15705-1087

Dear Dennis,

First let me apologize for not getting this letter to you sooner. I have been out of town for most of the past four weeks and am now just getting caught up on my correspondence. I have talked with my curriculum committee and reviewed your proposal and find nothing that should hold it up. In fact, I offer my full support for the minor program revision. I hope you find the curriculum process a smooth one. Please let me know if I can be of further assistance.

Sincerely,

  
Dennis Giever,  
Professor and Chair