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 FEB 14 2006

LSC Use Only No:	LSC Action-Date:	UWUCC USE Only No.	UWUCC Action-Date:	Senate Action Date:
		04-96	05-2	Info 2/28/06

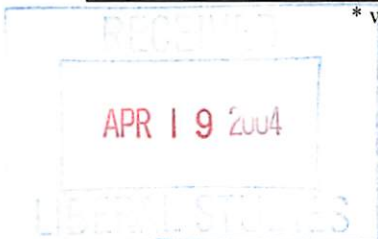
Curriculum Proposal Cover Sheet - University-Wide Undergraduate Curriculum Committee

Contact Person Joette Wisnieski	Email Address wisnie@iup.edu
Proposing Department/Unit Management	Phone 75912

Check all appropriate lines and complete information as requested. Use a separate cover sheet for each course proposal and for each program proposal.

1. Course Proposals (check all that apply) <input type="checkbox"/> New Course <input type="checkbox"/> Course Prefix Change <input type="checkbox"/> Course Deletion <input checked="" type="checkbox"/> Course Revision <input type="checkbox"/> Course Number and/or Title Change <input type="checkbox"/> Catalog Description Change		
MGMT 325 Small Business Management		
<u>Current</u> Course prefix, number and full title		<u>Proposed</u> course prefix, number and full title, if changing
2. Additional Course Designations: check if appropriate <input type="checkbox"/> This course is also proposed as a Liberal Studies Course. <input type="checkbox"/> Other: (e.g., Women's Studies, Pan-African) <input type="checkbox"/> This course is also proposed as an Honors College Course.		
3. Program Proposals <input type="checkbox"/> New Degree Program <input type="checkbox"/> Program Title Change <input type="checkbox"/> Other <input type="checkbox"/> New Minor Program <input type="checkbox"/> New Track <input type="checkbox"/> Catalog Description Change <input type="checkbox"/> Program Revision		
<u>Current</u> program name		<u>Proposed</u> program name, if changing
4. Approvals		
Department Curriculum Committee Chair(s)	<i>[Signature]</i>	Date 1/23/04
Department Chair(s)	<i>[Signature]</i>	Date 1/24/04
College Curriculum Committee Chair	<i>[Signature]</i>	Date 4/14/04
College Dean	<i>[Signature]</i>	Date 4/14/04
Director of Liberal Studies *		
Director of Honors College *		
Provost *		
Additional signatures as appropriate: (include title)		
UWUCC Co-Chairs	<i>[Signature]</i>	Date 2-14-06

* where applicable



FEB 10 2006

Part II. Description of the Curriculum Change

1. Summary of revisions

This is to request a prerequisite change to remove MGMT 310 and MKTG 320.

2. **Rationale:** These courses are not really necessary to understand the concepts being covered in MGMT 325.

3. Old and new catalog description (old one with all three courses listed the new with MGMT 275 or junior standing).

Current Catalog Description:

MGMT 325 Small Business Management **3c-0l-3cr**

Prerequisites: MGMT 275, 310, MKTG 320

A survey course emphasizing aspects of small business management not covered elsewhere in the student's program. Key topics include real estate, site selection, and facilities management; purchasing management, vendor relations, and inventory systems; plant security, loss control, risk and insurance management; human resources management, employee benefits, motivation, and leadership; small business market research, customer services management, and pricing. A review of other elements of the small firm's milieu is included as a necessary contextual element (e.g., planning, accounting, financing, law).

Proposed Catalog Description:

MGMT 325 Small Business Management **3c-0l-3cr**

Prerequisites: MGMT 275 or junior standing

A survey course emphasizing aspects of small business management not covered elsewhere in the student's program. Key topics include real estate, site selection, and facilities management; purchasing management, vendor relations, and inventory systems; plant security, loss control, risk and insurance management; human resources management, employee benefits, motivation, and leadership; small business market research, customer services management, and pricing. A review of other elements of the small firm's milieu is included as a necessary contextual element (e.g., planning, accounting, financing, law).