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| LSC Use Only Proposal No: | UWUCC Use Only Proposal No: 13-210a                            |
| LSC Action-Date:          | UWUCC Action-Date: App-4/15/14 Senate Action Date: App-4/29/14 |

**Curriculum Proposal Cover Sheet - University-Wide Undergraduate Curriculum Committee**

|  |  |
|--|--|
| Contact Person(s)<br><b>Joette Wisnieski</b>   | Email Address<br><b>wisnie@iup.edu</b> |
| Proposing Department/Unit<br><b>Management</b> | Phone<br><b>72535</b>                  |

Check all appropriate lines and complete all information. Use a separate cover sheet for each course proposal and/or program proposal.

**1. Course Proposals (check all that apply)**

New Course                       Course Prefix Change                       Course Deletion  
 Course Revision                       Course Number and/or Title Change                       Catalog Description Change

Current course prefix, number and full title: **MGMT 403 Small Business Planning**

Proposed course prefix, number and full title, if changing:

**2. Liberal Studies Course Designations, as appropriate**  
 This course is also proposed as a Liberal Studies Course (please mark the appropriate categories below)

Learning Skills     Knowledge Area     Global and Multicultural Awareness     Writing Across the Curriculum (W Course)  
 Liberal Studies Elective (please mark the designation(s) that applies – must meet at least one)

Global Citizenship                       Information Literacy                       Oral Communication  
 Quantitative Reasoning                       Scientific Literacy                       Technological Literacy

**3. Other Designations, as appropriate**

Honors College Course                       Other: (e.g. Women's Studies, Pan African)

**4. Program Proposals**

Catalog Description Change                       Program Revision                       Program Title Change                       New Track  
 New Degree Program                       New Minor Program                       Liberal Studies Requirement Changes                       Other

Current program name: \_\_\_\_\_

Proposed program name, if changing: \_\_\_\_\_

| 5. Approvals                                     | Signature               | Date    |
|--|-------------------------|---------|
| Department Curriculum Committee Chair(s)         | <i>Joette Wisnieski</i> | 2-8-14  |
| Department Chairperson(s)                        | <i>Bambi Soni</i>       | 2-5-14  |
| College Curriculum Committee Chair               | <i>Joette Wisnieski</i> | 3-19-14 |
| College Dean                                     | <i>Paul Brown</i>       | 4/7/14  |
| Director of Liberal Studies (as needed)          |                         |         |
| Director of Honors College (as needed)           |                         |         |
| Provost (as needed)                              |                         |         |
| Additional signature (with title) as appropriate |                         |         |
| UWUCC Co-Chairs                                  | <i>Gail Sechrist</i>    | 4/15/14 |

Received

APR 9 2014

Liberal Studies

(1)

## Part II. Description of Curriculum Change

1. A complete catalog description including the course name, class and lab hour designation\*, number of credits, the prerequisites, and the new course description.

### **MGMT 403 Small Business Planning 3c-01-3cr**

**Prerequisites:** BTED/COSC/IFMG 101, MGMT 325

Integrates the content of much of the business core and relates it to the business planning for small businesses and entrepreneurial efforts. Introduces the concepts that support the development of an effective business and marketing plan.

2. A listing of the proposed change including the complete old catalog description.

The Management Department is requesting a prerequisite change and asks to remove ACCT 300 as a prerequisite for this course. Old Catalog Description:

### **MGMT 403 Small Business Planning 3c-01-3cr**

**Prerequisites:** ACCT 300, BTED/COSC/IFMG 101, MGMT 325

Integrates the content of much of the business core and relates it to the business planning for small businesses and entrepreneurial efforts. Introduces the concepts that support the development of an effective business and marketing plan.

New Description:

### **MGMT 403 Small Business Planning 3c-01-3cr**

**Prerequisites:** BTED/COSC/IFMG 101, MGMT 325

Integrates the content of much of the business core and relates it to the business planning for small businesses and entrepreneurial efforts. Introduces the concepts that support the development of an effective business and marketing plan.

3. Justification/rationale for the change.

The department is removing ACCT 300 as it is no longer offered by the Accounting Department.